Minister for Tourism, Manufacturing and Small Business
Questions on Notice
Questions from Government Members

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Question 2

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QUESTIONS ON NOTICE - 28 June 2011

ESTIMATES COMMITTEE – INDUSTRY, EDUCATION, TRAINING AND INDUSTRIAL RELATIONS

To the Minister for Tourism, Manufacturing and Small Business

1. With reference to SDS p2-81 and employee expenses –

Will the Minister provide a breakdown of expenses including wages, superannuation, payroll tax, staff travel and any other relevant expenses for 2010-11 (reported for each part of the department and offices, agencies or other authorities under the Minister's responsibility)?

2. With reference to SDS p2-78 and the $12 million Tourism Industry Support Package –

Will the Minister provide a full list of all Tourism Industry Recovery Forums, and Tourism Capacity Program workshops held, and those yet to be conducted (reported separately), broken down by town/region, date, number of attendees and cost of each event to Tourism Queensland?

3. With reference to SDS p2-80 and Service Standards in Tourism Queensland's Performance Statement –

Will the Minister explain how the new measure "Advertising Value Equivalent of Tourism Queensland's Global publicity activity" compares to the 2010-11 measure "Value of media and publicity generated by Tourism Queensland's activities in domestic and international markets"?

4. With reference to SDS p2-78 and "developing and promoting specific events to increase tourism visitation and awareness of events in Queensland" –

How many business tourism events were held throughout Queensland in 2010-11 (reported by event, cost per event and attendance at each event); and how many are anticipated for 2011-12 (reported by event and funding allocated to each proposed event)?

5. With reference to SDS p2-81 and Tourism Queensland's Income Statement –

Will the Minister provide an itemised breakdown of the $58.987 million in Supplies and Services listed under Expenses for 2010-11 and the $40.263 million budgeted for 2011-12?

6. With reference to SDS p2-78 and The Queensland Pledge initiative within the Nothing Beats Queensland recovery strategy –

What is the funding allocation for this initiative, what criteria are required for operators to sign the Pledge, and how long will it run for?
7. With reference to SDS p2-79 and the Protecting Tourism Jobs election commitment –

How many jobs have been protected and what methodology is being used to measure this figure?

8. With reference to SDS p2-13 and DEEDI's role in supporting existing businesses to grow and maintain jobs –

How many small businesses closed or ceased operating in 2009-10 and 2010-11 (listed by month and region)?

9. With reference to SDS p2-13 and the Back in Business recovery workshops –

Can the Minister provide a list of all workshops held, and those still to be conducted (listed separately) broken down by town/region, date, number of attendees and cost of each event to the department?

10. With reference to SDS p2-16 and DEEDI's role in helping Queensland's manufacturing industry grow –

1) How many manufacturing businesses were operating in Queensland in 2008-09, 2009-10 and 2010-11?
2) How many Queensland manufacturing businesses moved their main operations out of Queensland in 2008-09, 2009-10 and 2010-11?

Jann Stuckey MP
Member for Currumbin
Shadow Minister for Tourism, Manufacturing & Small Business
Answers to Questions on Notice
MINISTER FOR TOURISM, MANUFACTURING AND SMALL BUSINESS (MS JARRATT)—

Minister, I refer you to page 2-21 of the SDS:

Could you please outline for the Committee the status of funding for Tourism.

ANSWER:

The record allocation to events funding announced in the budget is a critical investment by the Queensland Government which will benefit the tourism industry. The additional funding of $83 million effectively doubles the total investment in major events over the next four years to more than $175 million.

This focus on events is warranted, as events provide regions with a point of differentiation and assist in driving regional demand and increasing their visitor numbers. Such events include the 2011 Gold Coast Airport Marathon and the 2012 Australian Surf Life Saving Titles; as well as Government’s bid to secure the 2018 Commonwealth Games.

In 2009, the Queensland Government made a strong commitment to the tourism industry with a $37.8 million, three year boost to tourism funding. This Protecting Tourism Jobs commitment has since delivered a range of initiatives to drive demand and provide roadside infrastructure for the drive tourism market in a challenging and competitive environment. The final $12 million allocation in Protecting Tourism Jobs funding will be provided to Tourism Queensland in 2011-12.

The 2011-12 budget also sees a continuation of Tourism Queensland’s core funding allocation to assist in the promotion, marketing and development of tourism in Queensland.

Further, the new $1 million joint DEEDI/Tourism Queensland program called “Tourism Towards 2020 Capability Program” is designed to enhance the capability of tourism operators in a rapidly changing global market, extending the $12 million Tourism Industry Support Package.

This strong commitment in 2011-12 builds on the Queensland Government’s support for tourism in 2010-11 where the state co-funded the Tourism Industry Support Package. This special funding delivered Tourism Queensland’s critical Nothing Beats Queensland – Where Australia Shines campaign to mitigate the impacts of the floods and Cyclone Yasi, and industry development activities.
In addition to the Queensland Government’s investments in Tourism Queensland and Events Queensland, the 2011-12 budget contains a strong investment in infrastructure, business and employment initiatives to support the tourism industry.

Other 2011-12 budget highlights which will support tourism throughout the state include:

- encouraging new investment in the tourism industry through $500 000 in grants targeting new product development and $600 000 for minor tourism infrastructure;
- $6.5 million towards staging the Gold Coast 600;
- $6.3 million to upgrade facilities at the Cairns Convention Centre;
- $30 million to complete the $147 million Brisbane Convention and Exhibition Centre expansion – providing 52 per cent more convention space, 1 000 more auditorium seats, restaurants and retail space;
- $13.4 million upgrade to Mareeba Airport;
- $933 000 to complete the $7 million upgrade to Whitsunday Coast Airport;
- $11.5 million for priority works at the Queensland Museum South Bank at a total cost of $12.5 million to provide the museum with greater capacity to upgrade exhibition spaces and attract international exhibitions to the South Bank campus;
- $8 million for Stage 2 of the Rockhampton Riverbank Redevelopment;
- $22.8 million towards Townsville’s new $85 million Ocean Terminal Precinct;
- $3.6 million to acquire more national parks across Queensland;
- $8.2 million to acquire and manage a new national park on North Stradbroke Island; and
- $1.1 million for the Yeppoon Rail Trail - cycling and walking track between Yeppoon and Boondoola.
Minister, I refer you to page 2-15 of the SDS:

Could you please inform the Committee how the Bligh Government is encouraging new investment in the tourism industry through the provision of grants totalling $1.4 million, targeting new product development and minor tourism infrastructure.

ANSWER:

Encouraging new investment in tourism product is one of the Queensland Government’s core priorities to help reinvigorate the tourism industry.

Development of new tourism products and experiences is essential to enhance Queensland’s competitive position in a rapidly changing global market.

Providing direct financial assistance through grant programs is helping facilitate new tourism projects. For example:

1. Tourism Projects Pre-feasibility Grant Program

   In 2010-11, $450 000 was available to the Tourism Projects Pre-feasibility Grant Program to facilitate development of projects identified in Tourism Opportunity Plans by providing funds to assist with pre-feasibility and feasibility studies, and project initiation activities.

   The program offered funding of up to $30 000 (excluding GST) for up to 50 per cent of costs of project planning or project initiation activities. A total of 20 projects were approved totalling $414 220 (excluding GST) in 2010-11. Contracts have been executed with expenditure to occur in 2011-12.

   These 20 projects are also being supported through the appointment of a senior officer within the Department of Employment, Economic Development and Innovation to case manage each project and provide additional support and facilitation where required.

2. Minor Tourism Infrastructure Grant Program

   The Minor Tourism Infrastructure Grants Program has an allocated annual budget of $600 000 for three years to deliver roadside infrastructure for the drive tourism market.
The program provides grants of up to $50 000 (excluding GST) to assist tourism organisations, regional councils and community organisations to deliver minor tourism infrastructure projects. A total of 14 projects were funded in 2010-11 totalling $525 358 (excluding GST).

The 2011-12 round closed recently with unprecedented interest in the program. In recognition of the infrastructure damage caused by this summer’s natural disasters, this current round was tailored to assist in rebuilding and revitalising damaged infrastructure.

I look forward to announcing the successful applicants later in the year.

3. Ecotourism Places Development Grants

In 2010-11, $433 000 was available to the Ecotourism Places Development Grants Program to assist approved applicants to prepare Stage Two Request for Proposal submissions to the Nature-based Tourism Opportunities Program.

Invitation only grants of up to $50 000 are available over the life of the Program

A new Tourism Grants Program will provide seed funding for new product development in 2011-12.
THE MINISTER FOR TOURISM, MANUFACTURING AND SMALL BUSINESS (MS JARRATT)—

Minister, I refer to you page 2-79 of the SDS:

Could you please inform the Committee how a new $1 million joint DEEDI/Tourism Queensland Program will enhance the capability of tourism operators?

ANSWER:

The Queensland Government supports the tourism industry to be strong, competitive, and sustainable in a globally competitive environment. This means building our tourism operators’ business skills, increasing their productivity and lifting their competitiveness.

Tourism is an industry that has faced many challenges in recent years including the global financial crisis, SARS and bird flu epidemics, as well as damaging floods and cyclones, so operators have to be smart business people to survive and thrive in the global market.

My portfolio will deliver a new $1 million program, *Tourism Towards 2020 Capability Program*, which will enhance the industry’s capability to meet the challenges of the rapidly changing global market. It will extend the $12 million Tourism Industry Support Package.

The program will have a strong emphasis on one-on-one support and mentoring of tourism operators which will help them to integrate new skills and understanding into the day-to-day operations of their business. It will build on and complement existing programs to assist tourism operators’ profitability and sustainability.

The internet has changed the way tourists plan and book their holidays. Consumers provide immediate feedback on their experiences through Facebook and Trip Advisor, placing more information and power in their hands. Helping operators innovate in order to harness the power of the digital revolution will better meet the tourists’ planning and booking needs and therefore maximise their business performance.

Over the past six months, the Department of Employment, Economic Development and Innovation has been trialling a benchmarking program with 20 tourism operators across regional Queensland with very positive feedback. Benchmarking enables tourism operators to compare their businesses with global best practice in service industries and identify ways in which they can improve their business and move to best practice.
Queensland tourism operators compete in a global market to attract international and Australian visitors. Each operator will deliver a different experience for the tourist and to succeed must meet the quality expected by the target market in a profitable and sustainable way. It is critical that we help our tourism operators to improve their business profitability and success.
MINISTER FOR TOURISM, MANUFACTURING AND SMALL BUSINESS (MS JARRATT)—

Minister, I refer you to page 2-79 of the SDS:

Could you please outline for the Committee how Tourism Queensland's market prioritisation strategy will deliver more international visitors to Queensland.

ANSWER:

Tourism Queensland’s international marketing activities are underpinned by the use of its market prioritisation strategy. The strategy uses a complex tool to rank each source market across a range of criteria including visitor numbers, expenditure by visitors, forecasted growth in visitors, and airline route capacity. Each market is then given a priority rating.

The priority rating indicates a source markets relative value to the Queensland tourism industry across these criteria. The priority allows Tourism Queensland to identify which markets will maximise our marketing potential so that funding can be strategically allocated to ensure the best possible outcome.

For 2011-12, Tourism Queensland has identified the United Kingdom, Japan, New Zealand, China and the United States of America as priority one markets.
MINISTER FOR TOURISM, MANUFACTURING AND SMALL BUSINESS (MS JARRATT)—

Could you please outline for the Committee how Tourism Queensland’s branded intrastate and interstate marketing activity in partnership with industry partners will encourage Australians to holiday at home.

ANSWER:

Intrastate and interstate visitors are vitally important for Queensland’s tourism industry. In the year ending March 2011, Queensland received 16 million intrastate and interstate domestic visitors, 89 per cent of all overnight visitors to Queensland. These visitors delivered $10.2 billion in expenditure.

In recognition of this, Tourism Queensland’s strategy for intrastate marketing focuses on the promotion of the Queensland, Where Australia Shines brand to raise awareness of Queensland as a holiday destination and provide support for small operators and regions. This is achieved through retail campaigns, encouraging visitation to Tourism Queensland’s consumer website, cooperative marketing opportunities with industry, brand awareness activities and in 2010-11 recovery marketing activities. For example:

- A $700 000 national Flight Centre campaign which ran from 5 June – 1 July 2011. The campaign promoted over 130 operators from across Queensland.
- Continuing to drive consumers to Tourism Queensland’s consumer website (www.queenslandholidays.com.au) which profiles large and small operators via their Australian Tourism Data Warehouse (ATDW) listing. Listings for 2011-12 are currently 100 per cent subsidised for operators through the $12 million Tourism Industry Support Package. As at 4 July 2011 548 new products have joined ATDW since the subsidy was announced.
- Offering numerous opportunities for operators to directly communicate their experiences, packages and points of difference in intrastate and interstate media through print and digital activities.
- Promoting Queensland’s brand suite to increase awareness of Queensland and its destinations following the launch of new branding in 2010-11.
- Promotions to intrastate and interstate markets were a key component of Nothing Beats Queensland in intrastate/interstate markets. This activity highlights that Queensland is open for business and ready to welcome visitors following the adverse weather events of late 2010 and early 2011. Campaign Call to Action is run through www.queensland.com. The results of the campaign include 287 832 page views to the Nothing Beats Queensland page.
- Digital ongoing activities aimed at the intrastate and interstate market include:
  o Ongoing tactical search marketing driving to Queenslandholidays.com.au;
  o Targeted email communications program to domestic database of 450,000; and
  o Messaging to social media audiences (Facebook & Twitter).
MINISTER FOR TOURISM, MANUFACTURING AND SMALL BUSINESS (MS JARRATT)—

Minister, I refer you to page 2-7 of the SDS:

Could you please inform the Committee how existing businesses will be supported to grow and maintain jobs in partnership with QMI Solutions.

ANSWER:

The Department of Employment, Economic Development and Innovation’s (DEEDI) collaboration with QMI Solutions enables the delivery of services to improve business performance and competitiveness through process and product innovation, technology take-up, and capability and supply chain development. These programs and services have the potential to impact on participating firms’ sustainability and their capacity to grow and maintain jobs.

During 2010-11, QMI, with funding from DEEDI, assisted more than 1200 manufacturing firms with specialised business improvement services. QMI focuses strongly on regional delivery and 56 per cent of the companies supported were located outside metropolitan Brisbane.

In addition, QMI’s information sessions and workshops are designed to share the latest technologies and build capability in the manufacturing sector. During 2010-11 these sessions attracted more than 1100 participants from across Queensland.

Existing businesses such as PTE Hydraulics, AustChrome, and BioMérieux Australia have availed themselves of DEEDI’s manufacturing support programs delivered through QMI.

PTE Hydraulics, located at Acacia Ridge, manufactures hydraulic cylinders for industrial applications. DEEDI and QMI assisted PTE Hydraulics to undertake an international benchmarking diagnostic. This led to a QMI Value Stream Mapping program that resulted in PTE Hydraulics’ production time being reduced from six days to two on 85 per cent of its hydraulic products, its sales increasing by 25 per cent, and a significant freeing up of factory and storage space.

AustChrome, a Mackay-based engineering firm, specialises in repairing and rebuilding components for mining equipment. DEEDI and QMI also assisted AustChrome to undertake a benchmarking diagnostic, and this highlighted the company’s need to engage in continuous improvement. The subsequent continuous improvement program, supported by QMI, assisted the firm to reduce average through-put times from 30 to 17 days, increase production volumes by 50 per cent and improve profit margins by 20 per cent.
BioMérieux Australia, located at Murarrie, produces diagnostic systems and reagents for pathology and industrial microbiology laboratories. QMI assisted BioMérieux Australia with new technology and lean manufacturing. Two years later, efficiency is up, costs are down, and market share has increased dramatically.

Following Queensland’s natural disasters in early 2011, QMI, in partnership with DEEDI, delivered forums and briefings to manufacturers in Brisbane, Toowoomba, Kingaroy, Townsville, Cairns and Emerald. QMI also provided customised support to 34 firms, fully subsidised by DEEDI, to help them restore their production processes and output.

Over the past six months, QMI has worked with DEEDI to deliver benchmarking diagnostic services to businesses across a range of industry sectors in regions facing major challenges. The pilot program involved 40 firms engaged in tourism, food processing and packing, transport and logistics, and business services. Based on the success of this program, an expanded program will be run in 2011-12 supported by 20 DEEDI officers from nine regional centres who have been trained and accredited by QMI to deliver benchmarks focused on the services side of the economy.

In addition, the Industry Capability Network (ICN) Queensland, a division of QMI, helps DEEDI to deliver the Queensland Local Industry Policy by assisting local firms to access major project opportunities. From 1 July 2010 to 31 March 2011, local businesses that have been assisted by the ICN won 57 major project supply opportunities worth $201.4 million.

With support from DEEDI and the ICN, Cairns manufacturer Perrott Engineering accessed the Major Projects Supplier Program in 2010. This program concentrated on strengthening the firm’s capability to be flexible, innovative and provide quick response solutions to customer requirements.

Innisfail-based Jackson and Jackson Refrigeration also worked with DEEDI and the ICN through the Major Projects Supplier Program in 2010 to review its strategic planning and positioning in relation to major project opportunities.

While continuing to provide great support to the State’s manufacturing industry, QMI will be Australia’s premier one-stop-shop for world class business improvement and innovation services across all industry sectors. The organisation increasingly has the capability to assist businesses in the manufacturing supply chain, and the services sector, as well as supporting innovators and entrepreneurs to commercialise their innovations in both existing and emerging industry sectors. QMI services impact positively on business productivity and competitiveness and increase industry capacity to grow and maintain jobs.
MINISTER FOR TOURISM, MANUFACTURING AND SMALL BUSINESS (MS JARRATT)—

Could you please outline for the Committee how Queensland companies will be helped to gain work on major projects through the implementation of the Local Industry Policy.

ANSWER:

The Bligh Government is committed to a local industry policy that provides Queensland firms with full, fair and reasonable access to Queensland Government procurement opportunities as well as major projects across the State.

This commitment has been strengthened with the Government’s introduction of the Queensland Industry Participation Policy Bill. The Queensland Industry Participation Policy Act 2011 came into force on 1 July 2011.

The Government is investing heavily in infrastructure development and capital works. This spending offers substantial opportunities for local suppliers to generate more jobs and industry activity. The Department of Employment, Economic Development and Innovation (DEEDI) funds the Industry Capability Network (ICN) Queensland to help local companies bid for work, and assist project proponents to identify local suppliers, and review projects and bid packages, to maximise local opportunities. The ICN also delivers seminars to alert local companies to major project opportunities including transport infrastructure, port developments and LNG projects.

The Bligh Government has committed an additional $6.45 million over 5 years from 2009-10 to programs led by ICN under the ‘Queensland Made Means Queensland Jobs’ election commitment. This has taken State funding for local content support programs to over $2.29 million a year.

From 1 July 2010 to 31 March 2011, ICN Queensland recorded $201.4 million worth of wins to Queensland businesses on major projects, of which $128.7 million went to firms in regional Queensland. Without the Policy, and the support of ICN Queensland, much of this work would have gone interstate or offshore.

To complement these activities, DEEDI conducts ‘Tendering for Government Business’ workshops to inform participants about procurement principles and the prerequisites for becoming an eligible supplier. During 2010-11, a total of 85 workshops were delivered across the state to 1383 participants from 1125 companies.
MINISTER FOR TOURISM, MANUFACTURING AND SMALL BUSINESS (MS JARRATT)—

Could you please inform the Committee how the Queensland Cleantech Industry Development Strategy will assist industry to meet the growing demand for clean and green technologies, products and services.

ANSWER:

The 2009 survey of the industry by the Office of Economic and Statistical Research found that Queensland’s cleantech industry generates more than $3 billion in revenue annually and employs more than 12,500 people. The industry in this State comprises environmental services, green construction and materials, clean energy, resource recovery and recycling, sustainable transport, and water and wastewater management. There are also emerging opportunities in renewable energy, waste recycling and bio-based industrial products.

The industry in Queensland has been characterised by a predominance of small businesses and a strong focus on services. With 20 per cent of cleantech businesses now manufacturing, the scene is set for future expansion.

I was pleased to launch the Queensland Cleantech Industry Development Strategy, Australia’s first cleantech industry plan, in April 2011. In response to international concerns over global climate change and moves toward low-carbon economies, Cleantech is one of the world’s fastest-growing industries. The global market for environmental products and services is predicted to double to US$2 740 billion by 2020.

The Queensland Cleantech Industry Development Strategy is being delivered by the Department of Employment, Economic Development and Innovation (DEEDI) in collaboration with a range of industry organisations, networks and firms. The Strategy focuses on developing the capability of Queensland’s cleantech industry to supply products, services and technologies, and targets an increase in industry revenue of 20 per cent and an additional 2,500 jobs over the next five years.

DEEDI’s delivery of programs and services will be structured around seven themes:

- Promoting Queensland cleantech solutions for a low-carbon world
- Building on strategic investments
- Harnessing cleantech to manage a growing Queensland
- Removing regulatory barriers to cleantech uptake
- Accessing growth capital for Queensland firms
- Building local industry capability through smarter use of Government procurement, and
- Supporting regional cleantech initiatives.

The Queensland Cleantech Company Directory has been developed as an early initiative under the Strategy. The directory, which already lists over 500 Queensland cleantech businesses, is on-line and searchable, and proving useful for businesses looking for suppliers with technologies that can help them address environmental solutions (http://www.industry.qld.gov.au/key-industries/740.htm).

Not only is the cleantech industry important in itself, but by building local capability in this area through the Strategy, the Queensland Government is laying a foundation for helping other industries and small businesses to adjust to the future lower carbon economy.
MINISTER FOR TOURISM, MANUFACTURING AND SMALL BUSINESS (MS JARRATT)—

Could you please inform the Committee how the establishment of a Queensland Business Commissioner will promote Queensland as the place to do business.

ANSWER:

The Queensland Government is committed to working with businesses and peak industry bodies to increase engagement and enhance business confidence. Accordingly, the Government is establishing a Business Commissioner.

The Business Commissioner’s role will be to address regulatory issues and drive reforms that will help Queensland’s business community make the most of the State’s next wave of prosperity.

The Business Commissioner will give the business sector a direct voice within government and identify areas of reform that will benefit business and the state economy as a whole, with the following roles and responsibilities:

- Liaise with business through the Queensland Small Business Advisory Council (QSBAC) and established peak bodies on regulation and make recommendations to government for change to the regulatory environment, including reducing time taken by regulators to complete regulatory processes and making regulation simpler for businesses to read, understand and comply with;

- Coordinate the regulatory simplification actions of government to enhance Queensland’s productivity and competitiveness. This will include proactively communicating to business the measures taken by the Government to improve productivity, enhance business confidence and improve the conditions for business success;

- Provide a central “go to” point for business via industry peak bodies, to raise systemic issues for the Commissioner to address. The Commissioner will alert relevant State agencies of concerns of the business sector that require resolution, and make recommendations as to how this could occur. This may include referring matters to State dispute resolution bodies (such as the Queensland Civil and Administrative Tribunal and the Ombudsman) and making recommendations to Government about how to address systemic issues; and
Advise Government and regulatory agencies about best practice regulation and identify, investigate and report on systemic regulatory issues and solutions.

The Commissioner will report to the Minister for Finance and the Minister for Tourism, Manufacturing and Small Business on regulatory issues and the opportunities for positive efficiency and productivity gains in the Queensland business environment.

The appointment of a Queensland Business Commissioner will boost business confidence and help generate the conditions required for success, thereby promoting Queensland as the place to do business.

The Queensland Business Commissioner is expected to be in place by September 2011.
Minister, I refer you to page 2-8 of the SDS:

Could you please inform the Committee how the Jobs Assist program supports business sustainability and employment across the State.

ANSWER:

In August 2009, the Queensland Government responded quickly and decisively to the onset of the Global Financial Crisis. The $10M Jobs Assist was announced by the Premier on 28 August 2009 and formed part of the Queensland Government’s Jobs First Initiative.

The Jobs Assist Business Support program (the main component of the Jobs Assist program), is about identifying the key issues that are impacting on a business and making recommendations to assist the business in improving its processes. Coaching and mentoring is also available to the business during the implementation stage.

Support is provided in two stages:

- Stage One provides up to $3 000 to engage a specialist to conduct a complete business assessment and develop an action plan to address all strengths, weaknesses, opportunities and threats within the business.

- Stage Two provides up to $5 000 to engage a specialist to mentor and coach the business to implement priority tasks identified in the action plan.

Through this program we are building business capacity and resilience by encouraging operators to adapt their management practices, better plan and think more creatively in order to overcome challenges.

As the economic environment improves, Jobs Assist will continue to assist businesses that remain financially vulnerable in the two speed economy.

As at 30 June 2011, 1,774 businesses employing over 41 000 full time employees have been approved to participate in the Jobs Assist program. For Stage One of the program, 1 612 businesses have completed their assessment.
As at 30 June 2011, 786 businesses had completed Stage 2 which involved implementing the priority actions identified in their Stage 1 Action Plan. This has resulted in those businesses retaining a combined 11,929 full time positions. These businesses have also indicated that because of Jobs Assist, they are now in a position to create up to 2,330 new full time employee positions.

*Jobs Assist* aims to ensure that vulnerable businesses are supported, thus enabling them to increase their resilience, sustainability and the ability to retain staff and create new jobs.
ASKED THE MINISTER FOR TOURISM, MANUFACTURING AND SMALL BUSINESS (MS JARRATT)—

With reference to SDS p2-81 and employee expenses –

Will the Minister provide a breakdown of expenses including wages, superannuation, payroll tax, staff travel and any other relevant expenses for 2010-11 (reported for each part of the department and offices, agencies or other authorities under the Minister’s responsibility)?

ANSWER:

Page 2-81 of the SDS relates solely to the budget of Tourism Queensland.

Tourism Queensland reported $16.71 million in employee expenses (est. act) in 2010-11, broken down as follows:

<table>
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<tr>
<th>Description</th>
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<tr>
<td>Salaries and Wages</td>
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<tr>
<td>Long Service Leave</td>
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<td>Employer Contributions</td>
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<td>Payroll Tax</td>
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<td>Fringe Benefits Tax</td>
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<td>Workers Compensation Expense</td>
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<tr>
<td>Total Expenses</td>
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</table>
MINISTER FOR TOURISM, MANUFACTURING AND SMALL BUSINESS (MS JARRATT)—

With reference to SDS p2-78 and the $12 million Tourism Industry Support Package—

Will the Minister provide a full list of all Tourism Industry Recovery Forums, and Tourism Capacity Program workshops held, and those yet to be conducted (reported separately), broken down by town/region, date, number of attendees and cost of each event to Tourism Queensland?

ANSWER:

As part of the $12 million joint State/Federal Tourism Industry Support Package, $2 million was allocated for industry capacity building activities, including the Tourism Industry Recovery Forums and the Tourism Capacity Program.

Tourism Industry Recovery Forums assisted tourism operators in directly and indirectly affected areas to navigate the stages of recovery and for capacity building workshops to help operators become more resilient. Workshops and forums held to date have been attended by in excess of 1008 stakeholders.

Nine Tourism Industry Recovery Forums were held across the State between March and May 2011 at a cost of $75,257. The number, location and content of forums were developed in close consultation with regional stakeholders.

The forums provided information on what assistance is available, as well as delivered existing content on business resilience. Forum content was tailored to each region’s needs but centred around the key themes of:

- the $10 million “Nothing Beats Queensland” marketing campaign;
- status of repairs to damaged road and marine infrastructure;
- the range of business support services available; and
- personal support.

The forums were a critical response towards helping operators on the path to recovery and were well received by the industry.

The $490,000 Tourism Capacity Program is a suite of capacity building workshops and programs designed to assist the recovery of tourism businesses following the recent extreme weather events.

The workshops and programs focus on helping operators effectively access domestic and international markets, and to use technology to generate new business leads.
Assistance was also offered to operators to attend interstate and international trade shows and sales missions to attract new customers and promote Queensland.

Each of Queensland’s 14 regional tourism organisations was offered assistance activities to the value of $35,000. The organisations were able to choose activities which suited their specific needs. Tourism Queensland remained flexible in allowing the regional tourism organisations tailor assistance, outside of the workshops and trade activities, provided they could meet the programs objective and activities provided assistance to their region.

All workshops delivered under the Tourism Capacity Program have an ongoing mentoring component, for continued assistance where required.

The table below outlines those activities chosen by each regional tourism organisation under their allocation.
### Past events

<table>
<thead>
<tr>
<th>Date</th>
<th>Location</th>
<th>Tourism Region</th>
<th>Participants</th>
<th>Cost</th>
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</thead>
<tbody>
<tr>
<td>25 March 2011</td>
<td>Toowoomba</td>
<td>Brisbane, South-East Country Queensland and Western Downs</td>
<td>22</td>
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<tr>
<td>12 April 2011</td>
<td>Mission Beach</td>
<td>The Tropics and the Great Barrier Reef</td>
<td>81</td>
<td>$9,279</td>
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#### Total workshop $27,645
#### Trade/consumer Show Subsidy $7,325

### Tourism Industry Recovery Forums

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#### Total workshop $27,675
#### Trade/consumer Show Subsidy $7,325

**Bundaberg North**
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Total workshop $28,250
Trade/consumer Show Subsidy $6,750

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Total workshop $29,500
Trade/consumer Show Subsidy $2,000
New business inbound workshop - Sydney $3,500

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Total workshop $28,000
Trade/consumer Show Subsidy $7,000

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TBC = To Be Confirmed
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Total workshop $30,400
Trade/consumer Show Subsidy $4,600

**Gold Coast Tourism**

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Total workshop $28,000
Trade/consumer Show Subsidy $7,000

**Mackay Tourism Ltd**

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<thead>
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<th>Date</th>
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**Total workshop** $35,000

Trade/consumer Show Subsidy $0

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**Tourism Tropical North Queensland**

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<td>Tablelands</td>
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**Total workshop** $18,000

Mission Beach Trade Support $10,000

Trade/consumer Show Subsidy $7,000

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**Tourism Whitsundays**

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<td>Region and Reef</td>
<td>Workshop Title</td>
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<td>Whitsunday Region, Islands of the Great Barrier Reef and Mackay</td>
<td>Tourism Marketing</td>
<td>TBC</td>
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<td>12 July 2011</td>
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**Townsville Enterprise Ltd**

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<td>9 August 2011</td>
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<td>18 August 2011</td>
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<td>10 October 2011</td>
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<td></td>
<td></td>
<td>Total workshop $35,000 Trade/consumer Show Subsidy $0</td>
<td></td>
</tr>
</tbody>
</table>
ASKED THE MINISTER FOR TOURISM, MANUFACTURING AND SMALL BUSINESS (MS JARRATT)—

With reference to SDS p2-80 and Service Standards in Tourism Queensland's Performance Statement –

Will the Minister explain how the new measure "Advertising Value Equivalent of Tourism Queensland's Global publicity activity" compares to the 2010-11 measure "Value of media and publicity generated by Tourism Queensland's activities in domestic and international markets"?

ANSWER:

The 2011-12 Service Delivery Statement for Tourism Queensland shows a new performance measure relating to the publicity value of Tourism Queensland activities. The measure “Advertising Value Equivalent of Tourism Queensland's Global publicity activity”, replaces the 2010-11 measure of "Value of media and publicity generated by Tourism Queensland's activities in domestic and international markets". This change to the performance statement reflects the recent change in Tourism Queensland methodology for calculating the value of publicity received from its activities.

From 1 July 2011, Tourism Queensland has moved away from a weighted media evaluation model to the more universal Advertising Value Equivalent methodology.

This change has brought Tourism Queensland in line with the majority of other State Tourism Organisations and Tourism Australia, which all track their media using Advertising Value Equivalent. It will allow Tourism Queensland to more accurately compare its media coverage with other states.

The previous publicity value measure was not consistent for domestic and international coverage, due to difficulties in determining publicity value for articles in different languages. This new measure will allow consistency between international and domestic reporting.

For the first 12 months, Tourism Queensland will keep the two systems running side-by-side to ensure a smooth transition process between reporting methods.
MINISTER FOR TOURISM, MANUFACTURING AND SMALL BUSINESS (MS JARRATT)—

With reference to SDS p2-78 and "developing and promoting specific events to increase tourism visitation and awareness of events in Queensland" –

How many business tourism events were held throughout Queensland in 2010-11 (reported by event, cost per event and attendance at each event); and how many are anticipated for 2011-12 (reported by event and funding allocated to each proposed event)?

ANSWER:

While this question comes under the portfolio responsibilities of the Premier and Minister for Reconstruction as the Minister responsible for Events Queensland, I am pleased to highlight some of the benefits of the Bligh Government’s significant investment in this area.

Major events backed by Events Queensland attract over half a million visitors from around Australia and internationally each year and they play a critical role in supporting the Queensland tourism industry.

Every dollar invested by Events Queensland generates a $10 return to the Queensland economy.

On top of major events are regional and business events, with business events growing in value to the Queensland economy. In 2008-09, business events generated an estimated $508 million, growing to an estimated $728 million in 2009-10.

Events Queensland further reports:

- **2008 – 2009 financial year audited business events figures – total Queensland:**
  Total number of meetings = 3,691 (International Meetings – 286; National Meetings – 1,695; State & Local Meetings – 1,710)
  total number of delegates = 325,260
  Total number of delegate days (number of delegates x number of days) = 1,261,571
  Estimated economic impact = $580 million

- **2009 – 2010 financial year audited business events figures – total Queensland:**
  Total number of meetings = 3,784 (International Meetings – 278; National Meetings – 1,727; State & Local Meetings – 1,779)
  total number of delegates = 356,375
  Total number of delegate days (number of delegates x number of days) = 1,509,966
  Estimated economic impact = $728 million

- **July – December 2010 preliminary data**
  (NB: it must be noted the figures quoted below are pre audited)
Total number of meetings = 2,716 (International Meetings – 222; National Meetings – 1,117; State & Local Meetings – 1,377)
total number of delegates = 256,711
Total number of delegate days (number of delegates x number of days) = 928,916

- January – June 2011 – these figures are not due to be submitted by the convention bureaux to OESR until mid August
MINISTER FOR TOURISM, MANUFACTURING AND SMALL BUSINESS (MS JARRATT)—

With reference to SDS p2-81 and Tourism Queensland's Income Statement –

Will the Minister provide an itemised breakdown of the $58.987 million in Supplies and Services listed under Expenses for 2010-11 and the $40.263 million budgeted for 2011-12?

ANSWER:

Tourism Queensland’s supplies and services estimated actual expense for 2010-11 is $58.987 million. The estimate for 2011-12 is $41.263 million not $40.263 million as detailed within the question.

As highlighted within Tourism Queensland’s Service Delivery Statement 2010-11 was a challenging year for Queensland’s tourism industry in the wake of the adverse weather of late 2010 and early 2011. To assist the industry, Tourism Queensland received additional funding during 2010-11 to deliver a part of the $12 million Tourism Industry Support Package. This package was delivered in partnership with the Queensland Department of Employment, Economic Development and Innovation and the Australian Government.

As such, the difference between the 2010-11 estimated actual to 2011-12 estimate is due to:

— the additional government funding described in the previous paragraph;
— an increase in cooperative partnership arrangements, and.
— $5.3 million in expenditure of prior year funding.

This difference is also evident when comparing the 2010-11 budget of $40.309 million with the 2010-11 estimated actual of $58.987 million.
<table>
<thead>
<tr>
<th></th>
<th>2010-11 Budget $000</th>
<th>2010-11 Est. Act $000</th>
<th>2011-12 Budget $000</th>
</tr>
</thead>
<tbody>
<tr>
<td>Electricity</td>
<td>163</td>
<td>204</td>
<td>168</td>
</tr>
<tr>
<td>Travel</td>
<td>2 365</td>
<td>2 528</td>
<td>2 552</td>
</tr>
<tr>
<td>Payments to Employment Agencies</td>
<td>170</td>
<td>183</td>
<td>188</td>
</tr>
<tr>
<td>Payments to Contractors</td>
<td>903</td>
<td>1 075</td>
<td>1 227</td>
</tr>
<tr>
<td>Other Suppliers and Services (Marketing and Development)</td>
<td>28 947</td>
<td>47 142</td>
<td>29 278</td>
</tr>
<tr>
<td>Other Suppliers and Services (Operations)</td>
<td>7 761</td>
<td>7 855</td>
<td>7 850</td>
</tr>
<tr>
<td>Total Supplies and Services</td>
<td>40 309</td>
<td>58 987</td>
<td>41 263</td>
</tr>
</tbody>
</table>

Travel includes expenses related to hosting familiarisations, public relations events and media outlets.
MINISTER FOR TOURISM, MANUFACTURING AND SMALL BUSINESS (MS JARRATT)—

With reference to SDS p2-78 and The Queensland Pledge initiative within the Nothing Beats Queensland recovery strategy –

What is the funding allocation for this initiative, what criteria are required for operators to sign the Pledge, and how long will it run for?

ANSWER:

Following the adverse weather conditions across Queensland in late 2010/early 2011, in March 2011, Tourism Queensland launched the ongoing Queensland Pledge initiative.

The total budget for the initiative was $6,000, which included development of the Queensland Pledge associated printing costs and communication efforts.

The Queensland Pledge is open to all tourism operators across Queensland and aims to:

- highlight that Queensland is open for business and ready to welcome visitors;
- encourage tourism businesses to reinvigorate their commitment to exceeding visitor expectations in customer service and experiences.

As of 12 July 2011, 779 operators and groups have signed up to the pledge. The list ranges from some of Queensland’s smallest operators to large chains representing many operators across the state, including the Accor Group, Australia Zoo, Brisbane Airport Corporation and Virgin Australia.

Tourism Queensland encourages industry on an ongoing basis to recognise the importance of exceptional services, particularly given it can provide a point of difference for Queensland. The pledge provides a reminder that this service coupled with our state’s natural attractions helps to ensure that the Nothing Beats Queensland campaign slogan is delivered upon.

This commitment is not something new for Queensland’s industry. Tourism Queensland has previously actively sought to reinforce Queensland’s reputation as a friendly and safe holiday destination and encouraged all Queenslanders to make visitors feel welcome through its “G’day! Enjoy your stay” campaign.
Tourism Queensland continues to work with operators and training organisations to strengthen the culture of exceptional service, which is supported by appropriate skills and reinforced by a system of accreditation. To this end the Queensland Government will also work with industry to participate in and support the National Tourism Accreditation Framework and promote accreditation for tourism operators throughout the state so our visitors can be assured of the very best.
MINISTER FOR TOURISM, MANUFACTURING AND SMALL BUSINESS (MS JARRATT)—

With reference to SDS p2-79 and the Protecting Tourism Jobs election commitment –

How many jobs have been protected and what methodology is being used to measure this figure?

ANSWER:

The State Government remains resolute in its determination to maintain and grow jobs in what is one of our most important industries.

This commitment is at the heart of the 100 000 jobs target and of the Protecting Tourism Jobs election commitment from 2009.

Since that time, the state has weathered the global financial crisis, the record high Australian dollar and, more recently, the devastating natural disasters.

The tourism industry was hard hit from the natural disasters over the past year and the joint Federal-State $12 million tourism industry support package has helped sustain jobs in the industry, through a range of marketing campaigns, road shows, trade events and capability building programs. Without this package, there can be no doubt that the industry would have been worse off.

The Jobs Assist Business Support program is also playing its part in protecting tourism jobs. The program is about identifying the key issues that are impacting on a business, making recommendations to assist the business improve its practices and processes, and coaching and mentoring them through the implementation stage. From September 2009 to 5 July 2011 a total of 140 tourism businesses applied for assistance under the program. So far, 49 tourism businesses have fully completed the program, equating to the retention of 1 221 tourism industry jobs, and the creation of 160 brand new tourism jobs.

The Flood and Cyclone Recovery Business Program was implemented following the natural disasters and enables eligible businesses to engage specialists to conduct a complete business assessment and develop an action plan to address their specific recovery issues. As at 30 June 2011 a total of 23 tourism businesses employing 533 staff have been approved to receive support under the Flood and Cyclone Recovery Business Program. So far, nine of these tourism businesses have completed the program, which will improve their sustainability and assist in supporting tourism jobs.
Exact measurement of tourism jobs is not a simple process. For statistical purposes, the Australian Bureau of Statistics (ABS) treats ‘tourism’ as a combination of several industries rather than a single industry. Tourism contributes directly and indirectly to jobs in a range of sectors including transport, cafes and restaurants, agriculture, manufacturing and accommodation. There is no single figure for tourism jobs in our national accounts.

The primary source of tourism jobs figures is the ‘annual release’ of the Tourism Satellite Accounts (TSA). The TSA for the 2008-09 year was released by the Federal Department of Resources, Energy and Tourism on 10 June 2011.

The TSA measures the size or economic contribution of tourism by pulling data from a range of ABS industry categories. The TSA indicates that for 2008-09, the sector directly employed 118,000 people and indirectly contributed to a further 102,000 jobs in Queensland. This makes tourism an important contributor to employment in the Queensland economy. As can be seen, this means current tourism jobs statistics will not reflect efforts over the past two years.

The Protecting Tourism Jobs election commitment, which funds elements of the Tourism Action Plan to 2012, includes initiatives to help maintain and generate new jobs:

- boosting state tourism funding by $37.8 million over three years to drive demand and stimulate growth in our key markets, and deliver new minor roadside infrastructure;
- ongoing engagement with industry on impediments to tourism development; and
- creating opportunities for new product and jobs through:
  - the Minor Tourism Infrastructure Grants Program which, to date, has approved $1.04 million for minor tourism infrastructure projects across regional Queensland; and
  - the Tourism Projects Pre-feasibility Grants Program funding of $414,220 in regional tourism infrastructure projects identified in the state’s Tourism Opportunity Plans.

In 2010-11, the Government approved 24 tourism related projects worth $8.2 million under Queensland's Green Army; creating 525 jobs.

Under the Productivity Places Program, over 3,644 enrolments have been received for Tourism and Hospitality qualifications, provided by TAFE and Registered Training Organisations in 2009, 2010 and to 31 January 2011.

Under the Queensland Natural Disasters Jobs and Skills Package, Skills Queensland allocated $500,000 to the Queensland Tourism Industry Council for the delivery of a key skill set directly related to flood and cyclone recovery operations. Around 200 tourism and hospitality business owners and managers will participate in the program that will include interactive forums, one-on-one coaching, optional webinars and practical solutions to mentor small business through the recovery phase. These programs will go a long way towards helping Queensland tourism operators stay in business and to continue to provide jobs for Queenslanders.
The State Government is also investing in tourism infrastructure to help generate and sustain existing jobs, particularly in the regions. For example, the new cruise terminal in Townsville is expected to generate up to 400 jobs during the construction phase.

Tourism jobs and skills shortages are critical issues across all jurisdictions. The portfolio is actively engaged at the national level through initiatives being taken forward by the Labour and Skills Working Group formed under the National Long Term Tourism Strategy. The portfolio’s activities through this national forum contribute to the state’s goal of protecting tourism jobs.
MINISTER FOR TOURISM, MANUFACTURING AND SMALL BUSINESS (MS JARRATT)—

With reference to SDS p2-13 and DEEDI's role in supporting existing businesses to grow and maintain jobs –

How many small businesses closed or ceased operating in 2009-10 and 2010-11 (listed by month and region)?

ANSWER:

Data used in this response is sourced from the most recent Australian Bureau of Statistics (ABS) Counts of Australian Businesses including Entries and Exits, June 2007 to June 2009 (8165.0). This information does not provide a month by month breakdown.

There is no doubt that Queensland businesses have recently faced a number of economic challenges. Just as the economy was recovering from the global financial crisis (GFC) it faced state-wide unprecedented natural disasters throughout the 2010-11 summer. In the 2009-10 financial year, 1 894 companies entered into external administration compared to 1 806 in the 2008-09 financial year. For the 10 months to April 2011, 1 532 companies have entered into external administration. These figures relate to all business sizes, not only small businesses.

The following table shows small business numbers (defined by ABS as 0-19 employees) by Queensland region at June 2007 and 2009. The number of small businesses increased over this period by 26,964.
<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Brisbane</td>
<td>158,976</td>
<td>166,663</td>
</tr>
<tr>
<td>Gold Coast</td>
<td>56,919</td>
<td>56,385</td>
</tr>
<tr>
<td>Sunshine Coast</td>
<td>30,588</td>
<td>33,138</td>
</tr>
<tr>
<td>West Moreton</td>
<td>6,732</td>
<td>9,004</td>
</tr>
<tr>
<td>Wide Bay-Burnett</td>
<td>21,837</td>
<td>21,478</td>
</tr>
<tr>
<td>Darling Downs</td>
<td>22,800</td>
<td>23,202</td>
</tr>
<tr>
<td>South West</td>
<td>4,227</td>
<td>4,229</td>
</tr>
<tr>
<td>Fitzroy</td>
<td>15,162</td>
<td>16,242</td>
</tr>
<tr>
<td>Central West</td>
<td>1,782</td>
<td>1,937</td>
</tr>
<tr>
<td>Mackay</td>
<td>13,983</td>
<td>14,668</td>
</tr>
<tr>
<td>Northern</td>
<td>15,258</td>
<td>15,658</td>
</tr>
<tr>
<td>Far North</td>
<td>21,993</td>
<td>22,625</td>
</tr>
<tr>
<td>North West</td>
<td>2,265</td>
<td>2,206</td>
</tr>
<tr>
<td>Qld – Unknown Region</td>
<td></td>
<td>12,051</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>372,522</strong></td>
<td><strong>399,486</strong></td>
</tr>
</tbody>
</table>

The Queensland Government has been supporting small business throughout the GFC and the recent disaster events and while these issues continue to challenge the Queensland economy in the short term, according to recent research by Bankwest, in the 12 months to February 2011, the number of people running their own business in Queensland increased by 1.2 per cent.

In addition to the short-term support provided to small business, a long term approach is also being taken by the Bligh Government to boost economic growth, increase the productive capacity of the Queensland economy and create the industries of the future.

During 2011-12, this Government will also facilitate a business climate which promotes Queensland as the place to do business by establishing a Queensland Business Commissioner to identify systemic regulatory issues that impact on business productivity and provide recommendations to the Government.

Overall, the Queensland Government is leading in the rapid restoration of a competitive and sustainable Queensland economy.
MINISTER FOR TOURISM, MANUFACTURING AND SMALL BUSINESS (MS JARRATT)—

With reference to SDS p2-13 and the Back in Business recovery workshops —

Can the Minister provide a list of all workshops held, and those still to be conducted (listed separately) broken down by town/region, date, number of attendees and cost of each event to the department?

ANSWER:

Free Back in Business – Recovery workshops have been delivered through the Department of Employment, Economic Development and Innovation’s Regional Centres as follows:

**South East Region**

<table>
<thead>
<tr>
<th>Town</th>
<th>Date</th>
<th>Attendees</th>
<th>Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>Kallangur</td>
<td>22.03.2011</td>
<td>5</td>
<td>$531</td>
</tr>
<tr>
<td>Bribie Island</td>
<td>29.03.2011</td>
<td>6</td>
<td>$565</td>
</tr>
<tr>
<td>Caboolture</td>
<td>12.04.2011</td>
<td>5</td>
<td>$455</td>
</tr>
<tr>
<td>Caboolture</td>
<td>23.05.2011</td>
<td>3</td>
<td>$440</td>
</tr>
<tr>
<td>Maleny</td>
<td>06.04.2011</td>
<td>5</td>
<td>$300</td>
</tr>
</tbody>
</table>

**Southern Region**

<table>
<thead>
<tr>
<th>Town</th>
<th>Date</th>
<th>Attendees</th>
<th>Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>Millmerran</td>
<td>02.06.2011</td>
<td>7</td>
<td>$899</td>
</tr>
<tr>
<td>Surat</td>
<td>06.06.2011</td>
<td>3</td>
<td>$1,239</td>
</tr>
<tr>
<td>Dalby</td>
<td>08.06.2011</td>
<td>8</td>
<td>$1,344</td>
</tr>
<tr>
<td>Oakey</td>
<td>08.06.2011</td>
<td>7</td>
<td>$784</td>
</tr>
<tr>
<td>Clifton</td>
<td>01.06.2011</td>
<td>9</td>
<td>$884</td>
</tr>
<tr>
<td>Crows Nest</td>
<td>07.06.2011</td>
<td>20</td>
<td>$734</td>
</tr>
<tr>
<td>Pittsworth</td>
<td>14.06.2011</td>
<td>7</td>
<td>$734</td>
</tr>
<tr>
<td>Charleville</td>
<td>06.06.2011</td>
<td>12</td>
<td>$446</td>
</tr>
<tr>
<td>Quilpie</td>
<td>07.06.2011</td>
<td>7</td>
<td>$384</td>
</tr>
<tr>
<td>Cunnamulla</td>
<td>08.06.2011</td>
<td>2</td>
<td>$332</td>
</tr>
</tbody>
</table>
Northern Region

<table>
<thead>
<tr>
<th>Town</th>
<th>Date</th>
<th>Attendees</th>
<th>Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tully</td>
<td>14.06.2011</td>
<td>4</td>
<td>$288</td>
</tr>
<tr>
<td>Mission Beach</td>
<td>16.06.2011</td>
<td>6</td>
<td>$385</td>
</tr>
<tr>
<td>Cardwell</td>
<td>20.06.2011</td>
<td>4</td>
<td>$398</td>
</tr>
</tbody>
</table>

Central Region

<table>
<thead>
<tr>
<th>Town</th>
<th>Date</th>
<th>Attendees</th>
<th>Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>Alpha</td>
<td>25.05.2011</td>
<td>4</td>
<td>$1 544</td>
</tr>
<tr>
<td>Emerald</td>
<td>25.05.2011</td>
<td>5</td>
<td>$1 954</td>
</tr>
<tr>
<td>Rockhampton</td>
<td>26.05.2011</td>
<td>6</td>
<td>$1 360</td>
</tr>
<tr>
<td>Moura</td>
<td>17.05.2011</td>
<td>4</td>
<td>$1 889</td>
</tr>
<tr>
<td>Theodore</td>
<td>18.05.2011</td>
<td>9</td>
<td>$2 141</td>
</tr>
</tbody>
</table>

Where possible, workshops were delivered using departmental capacity in the region, or alternatively were contracted out to a third party specialist.

This completes the *Back in Business – Recovery* workshops.
MINISTER FOR TOURISM, MANUFACTURING AND SMALL BUSINESS (MS JARRATT)—

With reference to SDS p2-16 and DEEDI's role in helping Queensland's manufacturing industry grow –

1) How many manufacturing businesses were operating in Queensland in 2008-09, 2009-10 and 2010-11?

2) How many Queensland manufacturing businesses moved their main operations out of Queensland in 2008-09, 2009-10 and 2010-11?

ANSWER:

According to recent Australian Bureau of Statistics (ABS) figures, there were approximately 10,070 manufacturing businesses operating in Queensland that employed staff as at 30 June 2009. This compares to approximately 10,600 employing manufacturing businesses operating in Queensland as at 30 June 2008.

The Department of Employment, Economic Development and Innovation (DEEDI) does not have access to data on companies that move their main operations out of Queensland. However, in a dynamic global economic environment there are business operations entering and exiting various locations all the time.

Manufacturing is a major contributor to the State’s economic prosperity. In 2009-10, the latest year for which ABS has published annualised data, the Queensland manufacturing industry employed 188,000 people (165,000 full-time), produced around $20 billion in manufacturing output and contributed 8.3 per cent of the State’s Gross State Product. The industry plays a vital cross-sector role through its prominent position in regional, national and global supply chains.

The Queensland Government is committed to supporting our small and medium-size manufacturers. To this end, DEEDI delivers a range of manufacturing support initiatives that assist businesses to innovate, adopt and commercialise new technologies, implement high performing workplaces, sustainable practices and world-best processes, integrate design-led solutions, and access supply chains and global markets.

DEEDI delivers these programs in partnership with industry, other Government agencies, the Federal Government’s Enterprise Connect and specialist providers such as QMI Solutions, the Industry Capability Network (ICN) Queensland and the Australian Institute for Commercialisation. DEEDI provides additional support for
regional manufacturers through its Advanced Manufacturing Advisory Service and regional service centre network.

In this year of natural disasters, DEEDI has also worked closely with QMI Solutions and Enterprise Connect to assist Queensland manufacturers affected by the floods and Cyclone Yasi, delivering a series of regional recovery clinics, information sessions and one-on-one support projects.

To compete in the fast changing global economy, manufacturing firms are finding they need to embrace new business paradigms. DEEDI is working with industry, in collaboration with QMI Solutions and Enterprise Connect, to promote innovative ways of thinking about new products and markets, and how businesses can recast their business strategies, individually, and in networks and supply chains, to focus on growth opportunities. It is important that innovation and change in technology and production processes are matched by innovation and change in business organisation.

Manufacturers increasingly need to engage with an extensive supply chain to support the ‘whole-of-product lifecycle’ through sustainable design, manufacture, distribution and eventual end of life disposal. Many manufacturers are building on the product lifecycle concept to embrace design, manufacturing, sourcing, distribution and servicing models in a global context.

DEEDI, in interacting with these integrated manufacturing and service firms, is of course particularly focused on encouraging the retention in Queensland of corporate headquarters, intellectual property, design and prototyping, while also promoting strong, cost-effective local manufacturing and manufacturing service activity.

The Queensland Government is continuing to support the development of a highly innovative, profitable and sustainable manufacturing industry with a global reach.
Documents Tabled at Hearing
Queensland Commercial and Tourism
Aviation Plan 2008–2010

Tabled at Estimates hearing
- 15 July 2011
An effective and comprehensive transport network is essential to support the state's industries and businesses, its economic development and growth and the general well being of its citizens. The aviation network within the state and its external connections are critical elements of this transport network.

Frequency and capacity of competitively priced air access drives growth in regional centres and tourism destinations throughout the state.

Vision for Air Access to Queensland

Queensland will be the most accessible Australian destination for international and domestic air passengers, with sustainable air services from a range of source markets.

Importance of Air Access to Queensland

An effective and comprehensive transport network is essential to support the state's industries and businesses, its economic development and growth and the general well being of its citizens. The aviation network within the state and its external connections are critical elements of this transport network.

Frequency and capacity of competitively priced air access drives growth in regional centres and tourism destinations throughout the state.

Plan Framework

The following priority action areas are considered to be the key mechanisms through which the Queensland Government can influence and facilitate achieving the vision outlined above.

Cooperative Marketing

Queensland Commercial and Tourism Aviation Plan

Research, Analysis and Marketing Intelligence

Policy and Regulatory Environment

Partnerships

Airline Route Development

Key Initiatives 2008-2010

1. Develop and implement yearly activity plans for priority markets

2. Investigate potential for new routes

3. Encourage major airports in Queensland to develop strong, distinctive and complementary positioning

4. Encourage Australian-based carriers to develop services from international markets to Queensland

5. Establish funding programs and strategic alliances with airlines to communicate and provide assistance in aviation route development

6. Prepare responses to the Australian Government on regulatory matters affecting the growth of air services to Queensland

7. Establish working groups comprising Queensland Government agencies, airports, Regional Tourism Organisations and industry associations to ensure cooperation and alignment of activities

Measuring Success

1. Number of airlines operating to Queensland

2. Frequency and capacity of domestic and international air access to Queensland

3. Queensland's passenger arrivals

4. Economic value of new services - visitor expenditure and tourism jobs

5. Number and value of strategic marketing alliances with airlines
Future Outlook and Route Development Priorities

Domestic and Regional

Outlook
- Introduction and expansion of low cost airlines (Virgin Blue, Jetstar, Tiger) in domestic market has significantly benefited Queensland destinations over the past five years
- Australian domestic tourism is forecast to experience marginal growth over the next ten years
- The Queensland Tourism Strategy highlights the importance of Queensland maintaining its domestic tourism market
- Growing domestic air access will be critical for Queensland to maintain domestic tourism market share
- Domestic air services are also important to ensure dispersal of international visitors across the State

International Air Access to Queensland

Outlook
- Queensland, as a preferred destination in Australia, is positioned to be one of the biggest beneficiaries of Australia's forecast international tourism growth

Route Development Priorities

1. Work with airlines, airports and Regional Tourism Organisations to identify:
   a. new routes
   b. existing routes requiring additional capacity

2. Continue monitoring domestic air capacity and encourage continuity of air services to Queensland destinations

3. Consider cases for increased competition and introduction of jet services to ensure they are viable and sustainable over the longer term

International Route Development Opportunities to be Explored Include

1. Non-stop flights from the emerging markets of China, Korea, India and Middle East to Queensland

2. Boosting connections between other Asian markets and Cairns and the Gold Coast
   Brisbane as Queensland's premier gateway has 22 airlines flying from Asian and Middle Eastern hubs

3. Seasonal charters to complement scheduled services in instances where demand is untested/seasonal
Partnerships

For Queensland to secure the economic and social benefits that increased air services have to offer, it is imperative that partnerships are developed and enhanced between all key stakeholders including:

- Airports
- Regional Tourism Organisations
- Airlines
- Industry associations
- Tourism operators
- All levels of government
- The community

The Queensland Government will continue to facilitate consultative mechanisms and networks to ensure stakeholders are well informed and cooperative activity is encouraged. This includes establishing formal working groups with airports and Regional Tourism Organisations to ensure alignment and cooperation.

It is important for the Queensland Government to have ongoing dialogue with airlines in relation to issues such as schedule changes, route profitability, cooperative marketing opportunities and airfare pricing strategies, in order to deal with these issues in a cooperative and mutually beneficial manner. The Queensland Government will continue to establish and build strong relationships with airlines in order to understand their growth plans and ensure Queensland destinations feature in these.

While it is recognised that Australian-based airlines such as Qantas, Jetstar and Virgin Blue are a critical part of Queensland's international air services network, the Queensland Government is also supportive of expanded capacity entitlements and air rights for overseas carriers that have demonstrated a strong commitment to the State.

For further information on the Queensland Commercial and Tourism Aviation Plan contact:

Tourism Queensland Aviation Department
Email: aviationnetq.com.au
Ph: 07 3035 3535

Image courtesy of Department of Tourism, Regional Development & Industry
Treasurer and Minister for State Development and Trade
Questions on Notice
[MEMBER’S NAME] asked the Treasurer, Minister for State Development and Trade [Mr Fraser] –

With reference to page 22 of the DEEDI SDS and the estimates for Queensland Government generated new exports and additional capital investment in the year 2010/11, can the Treasurer advise what the actual end of financial year figures were, and what those new investments and exports mean for jobs in Queensland?

[MEMBER’S NAME] asked the Treasurer, Minister for State Development and Trade [Mr Fraser] –

On page 5 of the DEEDI SDS reference is made to export education. Can the Treasurer outline what steps will be taken to support Queensland’s export education industry?

[MEMBER’S NAME] asked the Treasurer, Minister for State Development and Trade [Mr Fraser] –

I refer to page 9 of the DEEDI SDS and the What’s Your Big Idea program. Can the Treasurer explain what the program is and how it has supported Queensland business innovation?
[MEMBER’S NAME] asked the Treasurer, Minister for State Development and Trade [Mr Fraser] –

With reference to page 4 of DEEDI SDS can the Treasurer explain how the new Smart State initiative announced in the Budget will build on the success of previous investments in the Smart State?

[MEMBER’S NAME] asked the Treasurer, Minister for State Development and Trade [Mr Fraser] –

Treasurer, Queensland’s low tax and pro investment environment means that demand for Industrial land to site new and expanding industry will continue to strengthen into 2012 and beyond. Can the Treasurer advise how the Government’s Property Services Group, mentioned on page 48 of BP3, is facilitating special purpose estates where business and industry can develop in Queensland?

[MEMBER’S NAME] asked the Treasurer, Minister for State Development and Trade [Mr Fraser] –

Treasurer, the region of Gladstone is fast becoming the epicentre of development and investment associated with the burgeoning CSG/LNG industry. Can the Treasurer explain how the State is strategically planning and facilitating this investment through the Gladstone State Development Area? (Mentioned in BP3 page 48)
Question on Notice

No. xx

Asked on 27 June 2011

[MEMBER’S NAME] asked the Treasurer, Minister for State Development and Trade [Mr Fraser] –

Treasurer, Can you outline how the Townsville State Development Area, mentioned in Budget Paper 3, will contribute to the investment and development occurring in Townsville?

Question on Notice

No. xx

Asked on 27 June 2011

[MEMBER’S NAME] asked the Treasurer, Minister for State Development and Trade [Mr Fraser] –

Treasurer, several CSG/LNG proponents have already committed billions of dollars into developing an export Gas industry in Queensland. Can the Treasurer update the Committee on how the Government is facilitating the development of a competitive, world class CSG/LNG industry in Queensland?

Question on Notice

No. xx

Asked on 27 June 2011

[MEMBER’S NAME] asked the Treasurer, Minister for State Development and Trade [Mr Fraser] –

Treasurer, the DEEDI SDS page 4 mentions the transfer of the Coordinator General to the DEEDI portfolio. Can the Treasurer outline some of the significant projects proposed for Queensland and what the Government is doing to facilitate the optimum delivery of these projects?
Question on Notice

No. xx

Asked on 27 June 2011

[MEMBER'S NAME] asked the Treasurer, Minister for State Development and Trade [Mr Fraser] –

Can the Treasurer outline how the Queensland Government’s investment in the Darling Downs Centre of Excellence, referred to on Page 5 of the DEEDI SDS, will enhance research and development in the grains industry?
QUESTIONS ON NOTICE - 28 June 2011

ESTIMATES COMMITTEE – INDUSTRY, EDUCATION, TRAINING AND INDUSTRIAL RELATIONS

To the Treasurer and Minister for State Development and Trade

1. Reference SDS2-16 – With reference to the Department’s role in “Infrastructure, Land and Project Development”, please detail for each State Development Area reported separately in table form: a) the status of each SDA, b) cost expended by financial year for 2009-10, 2010-11 and forecast for 2011-12 and c) the amount of land held by Government, sold by Government and total land in each designated SDA.

2. Reference SDS 2-4 – With regard to the Coordinator-General’s function relating to Significant Projects, will the Treasurer please advise the amount of fees received by the Government from proponents for the financial years 2009-10 and 2010-11 and the projected amount for 2011-12.

3. Reference SDS2-18 (Staffing) – With regards to the Coordinator General and his supporting staff, will the Treasurer please advise the titles of each of the staff with their respective pay scale and duration employed in that role?

4. Reference BP3 p53 – In regards to the Callide to Gladstone LNG Land Corridor, please list in table form a) the number of easements or landholder agreements agreed or entered into by date and distance of the corridor covered and b) the number of easements or landholder agreements that are yet to be agreed or entered into separately by distance of the corridor covered?

5. Reference SDS5-9 (discontinued measure) – With regard to the number of state infrastructure projects progressed or delivered to meet committed government outcomes, will the Treasurer please provide a full list, including identifying the 4 government projects, their full cost and what the role of the department is/was in their delivery?

6. Reference SDS2-4 – With regard to the Coordinator-General’s function relating to Significant Projects, will the Treasurer please advise the amount of time each project has been listed as a Significant Project and for projects that finalised their process in 2009-10 and 2010-11 the amount of time they were listed as a project of significance?

7. Reference SDS 2-4 – With regard to the Coordinator-General’s function relating to Significant Projects, please detail by previously approved project, any compliance or other similar action taken by the Coordinator-General reported separately in table form by project for financial years 2009-10 and 2010-11?

8. Reference SDS 2-30 – Will the Minister please detail with regard to the leases and tenancies managed by the Coordinator-General acquired for the purposes of the Traveston Crossing Dam, please detail (reported separately) a) the number of leases and tenancies b) the cost to Government to manage these leases and tenancies c) the revenue generated by these leases and tenancies?
9. Reference SDS 2-11 – With regards to in-market trade activities, will the Treasurer please provide a listing of the operating cost of each office location, detailing, number of staff, salary level of each staff member, position of each staff member, travel expenses of each staff member, general expenses of each staff member, benefits of each staff member, living expenses of each staff member and benchmarks used to measure performance for 2010-11 and 2011-12?

10. Reference SDS 2-11 – With regards to in-market trade activities, will the Treasurer please detail the costs associated with (a) (i) the establishment of a trade representative office in Latin America and (ii) incurred in relation to the Los Angeles office, detailed by expense (reported separately by item and by financial year 2010-11 and projected 2011-12), and (b) in particular detail any ongoing lease liabilities of the Los Angeles office (reported separately by financial year from any anticipated income from this lease)?

MR JEFF SEENEY
Member for Callide
Answers to Questions on Notice
Industry, Education, Training and Industrial Relations Committee
Government Question on Notice

No. 1

Asked on 29 June 2011

ASKED THE TREASURER AND MINISTER FOR STATE DEVELOPMENT AND TRADE (MR FRASER)—

With reference to page 22 of the DEEDI SDS and the estimates for Queensland Government generated new exports and additional capital investment in the year 2010/11, can the Treasurer advise what the actual end of financial year figures were, and what those new investments and exports mean for jobs in Queensland?

ANSWER:

Despite a difficult global economic environment, Trade and Investment Queensland continues to assist Queensland companies to achieve outstanding results.

In 2010-11, Trade and Investment Queensland assisted Queensland companies secure A$1.4 billion in exports.

Inward capital investment of A$1 billion and A$6.3 million of outward investment was achieved with the assistance of Trade and Investment Queensland staff.

The companies which were assisted with export and investment services reported that 1 784 jobs have been created and 662 retained as a direct result of Trade and Investment Queensland activities and advice.

These outcomes are across the breadth of the Queensland economy. In relation to manufacturing exports, in November 2010 Noja Power confirmed an export sale to Brazil of $14.7 million which was a direct result of their participation on a trade mission I led to Latin America in April 2010.

In relation to services exports, one outstanding example is the Sanderson Design Group Singapore, a wholly Australian owned foreign enterprise with its Queensland base on the Gold Coast, which has achieved an outcome of A$130 million to design and construct the Happy Land Film and Television Studios on the outskirts of Ho Chi Minh City, Vietnam. Approximately 10 new jobs will be created as a result of this contract, mainly consisting of Queensland workers.

Investment in Queensland further supports and grows our economy. Trade and Investment Queensland through its Brisbane and in-market offices facilitated and assisted the Adani Group of India with an initial investment in a Galilee Basin coal tenement of $500 million. This project will create approximately 5 000 jobs over the project life and will include employment in road, rail, port and mine infrastructure.
Another significant recent outcome is a $102 million investment by the Yanjian Group, in property development projects in Brisbane ($72 million) and Mackay ($30 million), providing important jobs in the construction sector.

In addition to the $1 billion of total inward investment achieved this financial year, the Korea office and their Brisbane support team worked with the Korea Gas Corporation, on its decision to invest $2.6 billion in the Gladstone Liquefied Natural Gas (GLNG) development. This outcome is in addition to those outlined in the total investment tally. The GLNG project is expected to create 5,000 jobs during construction and sustain more than 1,000 jobs during operation. It is expected that 1,500 jobs will be created in the first half of 2011.
ASKED THE TREASURER AND MINISTER FOR STATE DEVELOPMENT AND TRADE (MR FRASER)—

On page 5 of the DEEDI SDS reference is made to export education. Can the Treasurer outline what steps will be taken to support Queensland’s export education industry?

ANSWER:

International education and training is one of Queensland’s most important sectors. It generated $2.8 billion in revenue last financial year and employed the equivalent of 17 000 full time jobs.

International education has important cultural benefits that extend far beyond the immediate economic impact. When a young person leaves their home country to study in Queensland we have an opportunity to form a bond with them that could last a lifetime. As they take the skills they learn here and build their career their fondness for our State will generate untold commercial opportunities, not to mention the flow on effect for tourism and other sectors as they tell their friends and family about their Queensland experience.

The Queensland government has long held this visionary view about the opportunities provided by international education. Through strong government support we built international student numbers in Queensland from 43 500 in 2002 to nearly 104 000 in 2010.

However, the schools, colleges and institutions which make up the sector have been battling declines in international student enrolment numbers in recent years, caused by the rising value of the Australian dollar, the ongoing impact of the global financial crisis, increased competition from established and emerging markets and changes to Australia’s visa framework.

As a result, the Bligh Government has taken decisive action to back the sector and the Queenslanders it employs.

This year’s budget includes an $8 million initiative over three years to support Queensland’s international education and training sector.

This $8 million package has two elements and will support:

- the establishment of an industry-led peak council, Study Queensland, and
a specialist international education team in Trade and Investment Queensland, within the Department of Employment, Economic Development and Innovation, with staff in Brisbane and in priority offshore markets such as Asia.

International education and training will continue to be core business for Trade and Investment Queensland staff, both in Brisbane and in each of our overseas offices.

This initiative highlights the importance the Bligh Government attaches to the sector, and its commitment to assisting this key sector achieve continuing success for Queensland.
ASKED THE TREASURER AND MINISTER FOR STATE DEVELOPMENT AND TRADE (MR FRASER)—

I refer to page 9 of the DEEDI SDS and the What’s Your Big Idea program. Can the Treasurer explain what the program is and how it has supported Queensland business innovation?

ANSWER:

*What’s your big idea Queensland?* is a joint pilot program with the Australian Industry Group designed to support the Queensland Government’s Toward Q2 target to increase by 50 per cent the proportion of Queensland businesses innovating or undertaking Research and Development (R&D). The program recognises small to medium sized businesses for their creativity and ingenuity.

The pilot was launched by the Premier on 28 October 2010 to a resounding success with over 600 applications received across all regions in Queensland, with 48 shortlisted.

Businesses are encouraged to think “outside the square” and imaginatively identify how they can achieve a commercial return, and increase their productivity and competitiveness by using a fresh idea to change their business model, or deliver new or significantly improved products, processes or methods. Winners receive a grant of up to $50,000 (excluding GST) to enable them to bring their ideas to fruition through innovation and R&D.

Another feature of this program is that it is aimed at being as user-friendly and red-tape free as possible – businesses can apply online and even on video. It gives businesses the freedom to tell us what their big idea is, and why they should have a share of the prize pool.

Apart from the benefits to individual businesses, these grants are a great stimulus for longer-term change in the mindset of individuals and in business culture generally right across the State, raising awareness of, and the value in, innovation.

An external panel of experts selected 22 winning applications, and a combined total of just over $1M was awarded to recipients.

All shortlisted applicants were subjected to a rigorous probity assessment comprised of checks of applicant entities’, key individuals’ bona fides and analysis of financial data.
Nearly half the winning applications were from outside Brisbane, indicating that innovation is alive and well in all corners of the State.

Details of the winning applications can be found at the Big Ideas website (www.bigideaqld.com.au).

In recognition of the success of the first round, a further $3M of Smart State funding has been committed to allow for four rounds in the program. Two rounds of What’s your big idea Queensland? will be held in 2011-2012.

What’s your big idea Queensland? is just another innovative way in which the Queensland Government is assisting individuals and small companies in a practical way to get their invention, innovation or early stage business up and running and out to market. The Government is keen to encourage small and medium enterprises to come up with market changing ideas that create more jobs and boost economic growth right across the State.

I encourage our small to medium sized businesses seeking to innovate or commercialise their ideas to participate in the next round of What’s your big idea Queensland?
ASKED THE TREASURER AND MINISTER FOR STATE DEVELOPMENT AND TRADE (MR FRASER)—

With reference to page 4 of DEEDI SDS can the Treasurer explain how the new Smart State initiative announced in the Budget will build on the success of previous investments in the Smart State?

ANSWER:

Under the Smart State Strategy, the Queensland Government has invested approximately $3.6 billion to construct world class research facilities; support cutting edge collaborative research projects; attract and retain skilled researchers to Queensland; and begin to diversify Queensland’s economic base through support for knowledge-intensive industries.

This investment has more than doubled the number of scientists in Queensland, tripled the total research and development investment across all industry sectors and increased business investment in research and development more than fivefold.

The latest available Australian Bureau of Statistics data shows that the Government’s strategy has supported a rapid increase in business expenditure on research and development, from $437 million in 1998 to $2,300 million in 2008-09.

It has also seen the emergence and growth of new and exciting industries in the State, including life sciences, ag-biotech, mining technology and services, aerospace, ICT and creative industries.

A suite of funding programs will be offered in 2011 with a focus on applied research, collaboration and business innovation activities that will deliver even greater impact and outcomes in the short to medium term.

$100 million will be provided to ensure the State continues to build on its past investments under its Smart State Strategy and supports the application and commercialisation of research.

This includes a continued focus on research excellence along with an increase in emphasis on impact, in order to consolidate and exploit Smart State research and innovation investments.
This investment will:
- maintain our momentum on the talent element of the \textit{Smart State Strategy} through supporting, attracting and retaining research talent in Queensland, and supporting competitive new research and commercialisation projects;
- co-invest in high-priority projects and infrastructure with the Commonwealth and our university and industry partners – in particular, extracting maximum advantage from our previous Smart State capacity investments to win competitive external funding for the State;
- continue to have an emphasis on high-quality science and research, but have an increased emphasis on the impact of new knowledge on business innovation, government policy and services, and society more broadly; and
- support and build on innovation investments by getting increased value and results through improved research, business and international collaboration and partnerships, particularly in specific areas of opportunity for Queensland such as biosecurity, mines safety and tourism.

As announced by the Premier on 27 June 2011 at the recent World Bio Conference in Washington, USA the associated research funding programs will open on 1 August 2011 and I expect that announcements of the investment outcomes will commence towards the end of 2011.
ASKED THE TREASURER AND MINISTER FOR STATE DEVELOPMENT AND TRADE (MR FRASER)—

Treasurer, Queensland’s low tax and pro investment environment means that demand for Industrial land to site new and expanding industry will continue to strengthen into 2012 and beyond. Can the Treasurer advise how the Government’s Property Services Group, mentioned on page 48 of BP3, is facilitating special purpose estates where business and industry can develop in Queensland?

ANSWER.

The Coordinator-General, via the Property Services Group, facilitates special purpose industrial estates through a range of transactional and development services aimed at encouraging the location and expansion of industry in Queensland. Property Services Group’s property and industry development functions act as a catalyst for the location of business and industry in Queensland. These activities support a resilient, flexible and diverse economy for Queensland with key objectives of:

- Attracting industry and creating and retaining jobs across the State,
- Ensuring, as a “State interest” that business and industry are able to obtain appropriately zoned and serviced land using the State planning regime and, in some circumstances, direct intervention,
- Acquiring land which is of strategic importance for future industrial development throughout Queensland.

Property Services Group is self funded through its development activities, and does not rely on consolidated revenue or borrowings to finance developments. Revenue generated through the sale of land is used for both property related and other industry support projects that contribute to the economic development of Queensland.

Property Services Group’s industrial land activities encompass the delivery of:

- Land - Providing a mechanism whereby Queensland’s economic development is not threatened by gaps in the market or planning failures;
- Infrastructure - Working to ensure industrial projects, which will contribute to the economic growth of Queensland and do not require long-term subsidisation, have access to adequate infrastructure. Infrastructure is developed with reference to key values of sustainability, value for money, and future proofing; and
- Building and accommodation - Providing a mechanism when projects, which are important to the economic development of Queensland, are not able to obtain buildings or accommodation from the private sector.
Over the past year (2010-11) Property Services Group maintained strong industrial estate sales growth through the management of its land assets. Property Services Group estimates 2010-11 sales of $52 million in industrial land throughout Queensland, with the industries located on these sites generating an estimated 100 jobs and creating an estimated $40 million in capital investment through improvements on the sites.

Sales greater than $1 million in 2010-11 include:

- In South East Queensland:
  - Brisbane Technology Park - $3.7 million
  - Carole Park - 1.2 Million
  - Sunshine Coast Industrial Park - $1 million
- In Central Queensland:
  - $31.7 Million for Curtis Island sales which are integral to the support of the Queensland Gas LNG, Gladstone LNG and Australia Pacific LNG projects. The completion of these land sales represents an important milestone in securing this new industry sector for Queensland and
  - Clinton Industrial Estate, Gladstone - $1.6 million
- North Queensland: Bohle Industrial Estate, Townsville - $4.6 million
- Far North Queensland: Woree Industrial Park, Cairns - $1.2 million

Construction works for 2010-11 included the development of new industrial lots including, the 35 lot first stage of the Coolum Industrial Estate, the 28 lot final stage of the Townsville Bohle Industrial Estate, the 13 lot extension to the Nordale Industrial Estate, Mount Isa and commencement of the final stage of the South Mackay Industrial Estate.

In the 2011-12 year Property Services Group sales growth is forecast to continue with estimated industrial land sales of around $66 million throughout Queensland. The capital program is expected to taper from construction into a land acquisition and planning phase, in line with the anticipated business cycle. Property Services Group forecast that $48.5 million will be spent on industrial land development in the coming year.

Significant investment in industrial land development is expected to include:

- $15 million for planning and infrastructure contribution in the new Willowbank Industrial Precinct within the Brisbane Western Corridor;
- Construction of the next stage of the Clinton Industrial Estate to support the Gladstone State Development Area, forecast of $1.2 million;
- $5 million to complete detailed design and commence construction of Aldoga North Access Road in the Gladstone State Development Area;
- Forecast expenditure of $16.3 million to seed the development of land for an aerospace industry park at Amberley; and
- $5 million forecast for acquisitions of additional land to augment the Abbot Point State Development Area.
ASKED THE TREASURER AND MINISTER FOR STATE DEVELOPMENT AND TRADE (MR FRASER)—

Treasurer, the region of Gladstone is fast becoming the epicentre of development and investment associated with the burgeoning CSG/LNG industry. Can the Treasurer explain how the State is strategically planning and facilitating this investment through the Gladstone State Development Area? (Mentioned in BP3 page 48)

ANSWER:

The Queensland Government has taken a proactive approach to the strategic development of the Gladstone region as a world class industrial centre, including the promotion of large-scale industrial development within the Gladstone State Development Area and areas around the Port of Gladstone.

The Gladstone State Development Area was initially declared in December 1993 covering approximately 6,800 hectares of land at Aldoga, north west of Gladstone. The Gladstone State Development Area has been amended several times and now comprises approximately 28,000 hectares of land for industrial development, associated infrastructure and environmental purposes.

The Gladstone State Development Area is divided into a number of precincts which identify areas considered broadly suitable for various types of industrial and infrastructure development, including the Industry Precinct on Curtis Island established to provide for large scale liquefied natural gas production and export facilities.

On 3 December 2010, a variation to the Gladstone State Development Area was approved by Governor in Council. This variation included a defined linear infrastructure corridor on the mainland and Curtis Island for the construction of gas transmission pipelines association with the liquefied natural gas projects.

Major industries currently established within the Gladstone State Development Area include Rio Tinto Aluminium Limited’s Yarwun refinery, Orica’s Chemical Manufacturing complex, and Transpacific Industries’ Waste Management and Recycling facility. The combined employment of these existing industries represents approximately 1,000 operational jobs.

Major infrastructure works being planned include a new coal terminal for Wiggins Island, with up to 500 jobs during construction; rail line/provisioning yards to service the proposed Wiggins Island Coal Terminal, with up to 350 jobs during construction; and the creation of multi-user infrastructure corridors to service future industrial
development and enable ready access to Gladstone port. Other projects considering investment and location in the Gladstone State Development Area include components of the Wiggins Island Coal Terminal and a steel making facility at Aldoga.

Material change of use development applications for three of the four proposed liquefied natural gas production and export facilities on Curtis Island were approved by the Coordinator General in 2010/2011. Works on two facilities have commenced.

Material change of use applications currently being assessed or anticipated to be lodged in 2011 include the Gladstone Area Water Board Curtis Island Water and Sewer Infrastructure Project, the proposed QR National Moura Link Aldoga Rail Project and liquefied natural gas transportation pipelines and facilities.
ASKED THE TREASURER AND MINISTER FOR STATE DEVELOPMENT AND TRADE (MR FRASER)—

Treasurer, can you outline how the Townsville State Development Area, mentioned in Budget Paper 3, will contribute to the investment and development occurring in Townsville?

ANSWER:

The Townsville State Development Area was declared in 2005 to attract industry and help the Townsville region achieve its potential as a value-adding processing centre for base metals from Queensland’s North West Minerals Province.

The Townsville State Development Area is strategically located next to the Port of Townsville. Total throughput at the Port of Townsville is expected to treble to 30 million tonnes per annum over the next 30 years and additional land is required to accommodate this growth.

The State Government’s Northern Economic Triangle Infrastructure Plan 2007-2012 recognises Mount Isa, Townsville and Bowen as a triangle of minerals processing and industrial development over the next 50 years. The Townsville State Development Area has an important role in developing this vision given its strategic position near key transport routes linking it to the North East and North West Mineral Provinces.

Major infrastructure under construction includes the $190 million Townsville Port Access Road to link the Bruce and Flinders Highways to the Port of Townsville. Stage One linking the Flinders and Bruce Highways is complete and operational. Stage Two commenced May 2009 and is expected to be completed in 2012. Government investment in this infrastructure is resulting in increased development interest in the Townsville State Development Area, particularly adjacent to the new road.

The Townsville State Development Area’s location has been identified as providing opportunities to broaden the types of industrial land uses to support the Port of Townsville and other key industry such as transport and logistics. This is in addition to the original intention for primarily heavy industry and mineral processing within the state development area.

This expanded strategic direction for the Townsville State Development Area is based on its critical role in facilitating exports through the Port of Townsville and supporting the highest and best use of the land. Planning is in progress to enable these economic development opportunities to be realised and contribute to Townsville as the economic gateway for North Queensland.
Given the Townsville State Development Area’s important role in contributing to the development of Townsville, future development within the Townsville State Development Area is intended to:

- promote and enhance the ability of the Port of Townsville to expand to cater for a growing population, through suitable development.
- prioritise and protect access to the Port of Townsville.
- respond to environmentally sensitive areas located within and immediately adjacent to the Townsville State Development Area and mitigate adverse environmental impacts.
- facilitate the provision of infrastructure to service the development and ensure the infrastructure costs fairly and equitably apportioned.

Proper planning for the Townsville State Development Area is critical to ensure the State interests are realised. The Coordinator–General is undertaking master planning for the Townsville State Development Area, which has been accelerated in response to the outcomes of the Growth Management Summit 2010.

Detailed investigations, due to be completed in the second half of 2011, are being undertaken to identify infrastructure needs and environmental and development constraints within the Townsville State Development Area. These investigations will form the foundation of a structure plan which is being prepared collaboratively with other planning and related economic development studies being undertaken in the Townsville area to ensure coordinated development.
ASKED THE TREASURER AND MINISTER FOR STATE DEVELOPMENT AND TRADE (MR FRASER)—

QUESTION:

Treasurer, several CSG/LNG proponents have already committed billions of dollars into developing an export Gas industry in Queensland. Can the Treasurer update the Committee on how the Government is facilitating the development of a competitive world class CSG/LNG industry in Queensland?

ANSWER:

CSG/LNG is an important new industry for Queensland and is a key transition fuel in a carbon constrained economy. Electricity produced from gas results in 50 – 70 per cent less greenhouse emissions than current coal-fired power generation facilities. Currently, around 18 per cent of all electricity generated in Queensland is from gas. The latest estimate of committed and planned investment in LNG over the next decade is $66 billion.

To date, four LNG projects have been conditionally approved at both the state and Commonwealth levels, with two already achieving final investment decisions and a third expected this year.

The establishment of the LNG industry and the associated investment represents a great opportunity for Queensland. The government has undertaken numerous actions in the areas of approval facilitation, supply tenuring, land access, employment/skills development and community consultation, to ensure that the LNG industry, along with all sectors of the economy, is given every opportunity to develop.

The Department of Employment, Economic Development and Innovation (DEEDI) is working closely with the CSG–LNG proponents and industry associations to ensure that Queensland companies are given the opportunity to compete for contracts as the LNG industry develops. An example of this is DEEDI’s work with Industry Capability Network (ICN) Queensland to develop a tier barometer to assist small to medium enterprises establish where they fit in the supply chain. To date, ICN Queensland has assisted project proponents with close to 1 000 enquiries regarding local products and services.

DEEDI is also working hard to attract international firms to establish a regional presence and new supply chain capability to Queensland. An example is the attraction of Enerflex, which will establish the first compressor and associated equipment assembly and fabrication plant in the state, creating 190 new jobs.

Along with Skills Queensland and Energy Skills Queensland (ESQ), the government has implemented numerous training and skilling programs to ensure Queenslanders are job ready and able to enter the CSG–LNG industry.
Initiatives rolled out to date include:

- A $5 million fund, matched by industry, for the CSG–LNG Industry Training program;
- a funding allocation of $240,000 for the establishment of a Skills Formation Strategy (SFS) managed by ESQ. The SFS has established:
  - a CSG Drilling Employment and Training program (an initiative of ESQ and BoysTown) and to train 180 people from Indigenous and mature-aged target group for employment in the 700+ drilling jobs anticipated over the next two years. To date, 44 people have completed training and another 15 will commence in Gympie on 14 June 2011.
  - a Gladstone Workforce Skilling Strategy, providing pre-employment training for Indigenous and long-term unemployed in the Gladstone region. This program for 210 participants is supported by the Commonwealth Government, the Department of Education and Training and DEEDI. As at 31 May 2011, 65 participants are enrolled.
- the establishment of an internet and telephone hotline (13 25 23) for registration of interest regarding training and employment opportunities.

Through the approvals case management arrangements, DEEDI is facilitating whole-of-government delivery of approvals and permits with the LNG proponents, minimising duplication and red tape.

The government has also developed robust regulatory, legislative and policy frameworks to manage any potential environmental impacts through the introduction of an adaptive management environment approval regime, which will ensure regulation responds to what is happening on-the-ground.

An example of this is the recently announced LNG Enforcement Unit, which is responsible for the coordinated delivery of compliance activities and ensuring there is an integrated whole-of-government approach to complaints management.

In regards to communities, the creation of the CSG Engagement Committees reflects our ongoing commitment to working closely with regional communities to achieve a long-term sustainable and prosperous future for the Surat Basin through providing landholders, communities, CSG–LNG companies, local councils and the State government with an excellent opportunity to work closely together to resolve issues relating to the CSG industry. In addition to the overarching Surat Basin CSG Engagement Committee, two regional CSG committees have been established with a focus on the Roma and Dalby areas.

Specific attention has been given to improving landholders which is why the Government recently passed laws relating to access to private land for resource development. These laws were developed in consultation with the agricultural and resource sectors and have significantly improved the rights of landholders, and provide the CSG–LNG industry with a structure progress for negotiating access arrangements.
ASKED THE TREASURER AND MINISTER FOR STATE DEVELOPMENT AND TRADE (MR FRASER)—

Treasurer, the DEEDI SDS page 4 mentions the transfer of the Coordinator General to the DEEDI portfolio. Can the Treasurer outline some of the significant projects proposed for Queensland and what the Government is doing to facilitate the optimum delivery of these projects?

ANSWER:

Liquefied Natural Gas Projects

The three liquefied natural gas projects which have received both Coordinator-General and Commonwealth approvals - Australia Pacific LNG, Gladstone Liquefied Natural Gas and Queensland Curtis LNG - have a combined estimated capital investment of over $66 billion, generating around 15 000 jobs during construction and 3 000 jobs during operations.

a. Australia Pacific LNG was given approval by the Coordinator-General on 8 November 2010 with 568 environmental, social and other conditions. The project involves the development of an integrated liquefied natural gas project in Queensland comprising (1) further development of its coal seam gas resources in the Surat Basin, (2) construction of a 450 kilometre underground gas pipeline from the gasfields to Gladstone, and (3) construction and operation of a liquefied natural gas processing plant and export terminal on Curtis Island comprising four gas trains with a total capacity of up to 18 million tonnes per annum of liquefied natural gas.

b. Gladstone Liquefied Natural Gas was given approval by the Coordinator-General on 25 May 2010 with 533 environmental, social and other conditions. The project involves (1) the extraction of coal seam gas from fields around Roma, Emerald, Injune and Taroom, (2) a 435 kilometre gas transmission pipeline from the gas fields to Gladstone, (3) a liquefied natural gas facility on Curtis Island to be developed in three stages with an initial capacity of 3-4 million tonnes per annum for stage one, increasing up to approximately 10 million tonnes per annum, (4) associated infrastructure including marine facilities, and (5) port dredging.

c. Queensland Curtis LNG was given approval by the Coordinator-General on 23 June 2010 with 529 environmental, social and other conditions. The project involves the development of an integrated liquefied natural gas project comprising (1) expansion of coal seam gas operations in the Surat Basin, (2)
development, construction, operation and decommissioning of a gas pipeline network of approximately 730 kilometres connecting gas fields to plant, and (3) development, construction and operation of the liquefied natural gas processing on Curtis Island producing up to 12 million tonnes per annum (comprising three trains with 4Mpta each) and jetty/docking facilities, and (4) shipping operations.

Collectively these projects have over 2,500 state and federal environmental, social and other conditions to fulfil; and proponents of the three projects meet fortnightly with Office of the Coordinator-General staff to review the status of compliance obligations and resolve environmental management issues that arise.

Additionally, the liquefied natural gas proponents regularly meet with the Liquefied Natural Gas Industry Unit, also in the Department of Employment, Economic Development and Innovation (DEEDI), to facilitate other aspects of the respective project developments across the State.

In Gladstone, Queensland Curtis LNG and Gladstone LNG project proponents have been working with Office of the Coordinator-General, Department of Communities, Gladstone Regional Council (GRC) and the Urban Land Development Authority through May and June to finalise their housing strategies as a key part of their Social Impact Management Plans.

A Roundtable meeting was held with Proponents and the GRC on 2 June 2011 and agreement was reached that proponents would work collectively with the State government and the Gladstone Regional Council to deliver short term workforce accommodation and affordable housing outcomes in Gladstone.

Over the next 12 months, unprecedented growth is expected in the Gladstone region due to the establishment of large scale liquefied natural gas facilities and the implementation of conditions and strategies to support the construction of these facilities.

This is why the Gladstone Infrastructure Working Groups have been established by the Office of the Coordinator-General; under the umbrella of the Gladstone Economic Industry Development Board and in conjunction with the three liquefied natural gas proponents. This allows for a collective consideration of matters in Environmental Impact Statements that affect the Gladstone region specifically, and coordinate local construction logistics and other requirements. They meet approximately every three weeks in Gladstone. The types of issues considered by the working groups include construction workforce accommodation, personnel and construction logistics, harbour protocols, traffic management, airport impacts and water and sewerage pipelines.

Membership of the working groups include the CEO of the Gladstone Economic Industry Development Board, and representatives from Gladstone Regional Council, DEEDI, the Department of Environment and Resource Management, the Department of Transport and Main Roads, Gladstone Area Water Board, Queensland Police Service, Maritime Safety Queensland, and Gladstone Ports Corporation.
Galilee Basin Coal Projects

The Galilee basin in Central Queensland is approximately 200 km to the west of the Bowen basin and contains large deposits of thermal coals. The remote location and lack of supporting infrastructure - water, power and rail - combined with past prices for thermal coal, have so far precluded development. Coal mining proponents are developing plans to open this basin to mining. Major mining tenements are held by Hancock Coal, Waratah Coal, AMCI, Adani, Vale and Macmines.

The Coordinator-General has declared five thermal coal mine projects in the Galilee Basin to be significant projects for which an Environmental Impact Statement is required. The estimated capital investment in the five projects is $34 billion and their combined peak construction workforce is estimated at 21,320 and their combined operational workforce is estimated at 11,120. The five declared projects are as follows:

a. Hancock Coal is proposing to develop the Alpha Coal Project, which involves development of (1) an open cut thermal coal mine and ancillary mine infrastructure to produce 30 million tonnes per annum (2) a 495 km standard gauge rail line from the mine to the Port of Abbot Point (3) a new port facility at Abbot Point, and (4) water and electricity infrastructure. It is estimated that this project will attract investment of $7 billion and generate 3,820 construction and 2,650 operational jobs. The Coordinator-General is currently reviewing the draft supplementary Environmental Impact Statement.

In addition to the Environmental Impact Statement process currently underway, on 30 September 2010, Hancock Coal’s proposed railway from the Alpha Coal mine to the western boundary of the Abbot Point State Development Area, was approved by the Governor in Council as an Infrastructure Facility of Significance under the State Development and Public Works Organisation Act 1971.

b. Additionally, Hancock Coal is proposing to develop the Kevin’s Corner coal project in the Galilee Basin. It includes a 30 million tonnes per annum open-cut and underground coal mine. It will utilise the same transport facility as the company’s Alpha coal project and export from Abbot Point. It is estimated that this project will attract investment of $6.6 billion and generate 2,500 construction and 2,000 operational jobs. The proponent is currently preparing the draft Environmental Impact Statement for the Coordinator-General’s review.

c. Waratah Coal is proposing to develop the Galilee Coal Project (Northern Export Facility – known as the ‘China First’ project), which involves the development of (1) a new open cut and underground mine producing up to 40 million tonnes per annum of low sulphur steaming coal (2) construction of a new/upgraded railway, approximately 460km long, from mine through to Port of Abbott with transfer and port facilities (3) coal stockyards and (4)
new water and power supply infrastructure. It is estimated that this project will attract investment of $8.3 billion and generate 6,000 construction and 1,500 operational jobs. The proponent is currently preparing the draft Environmental Impact Statement for the Coordinator-General’s review.

d. Adani Mining Pty Ltd, an Australian subsidiary of the Indian-based Adani Group, is proposing to develop the Carmichael Coal Mine and Rail project - a greenfield open-cut coal mine and an underground mine supported by new rail facilities to both the Ports of Hay Point and Abbot Point. Adani is the preferred developer for a proposed new coal export terminal at Dudgeon Point (at Port of Hay Point) and has purchased the Terminal 1 coal facility at the Port of Abbot Point. The mine will produce up to 60 million tonnes per annum of coal with a potential mine life of 150 years. North Queensland Bulk Ports is undertaking an EIS for port facilities and stockpiles at Dudgeon Point. Adani proposes to construct a dual gauge railway to connect with either of the proposed Hancock or Waratah railways, to allow standard gauge trains to travel to the Port of Abbot Point, and then continue with a narrow gauge connection to the QR National Goonyella System, to allow narrow gauge trains to travel to the port of Hay Point. QR National will manage approvals for an upgrade of the existing rail line from Moranbah to Dudgeon Point. It is estimated that this project will attract investment of $10.9 billion and generate 7,000 construction and 4,120 operational jobs. The proponent is currently preparing the draft Environmental Impact Statement for the Coordinator-General’s review.

e. AMCI (Alpha) Pty Ltd proposes development of the South Galilee Project - a greenfield coal mine planned to produce 20 Mtpa of thermal product coal to service international export markets. Development of auxiliary mine infrastructure includes a coal handling and preparation plant, a water pipeline, electricity transmission lines, accommodation facilities and a rail spur to connect the mine with common-user rail infrastructure to coal loading facilities at Abbot Point. It is estimated that this project will attract investment of $1.5 billion and generate 2,000 construction and 750 operational jobs. The proponent is currently preparing the draft Environmental Impact Statement for the Coordinator-General’s review.

I met with the ‘Corridor to the Coast Network’ stakeholder group in May 2011 to better appreciate their concerns in relation to future potential railways crossing the floodplains of the Galilee Basin. The Coordinator-General subsequently toured the region between Moranbah and Clermont on 29 June 2011, hosted by a delegation of landholders. The following day, the Coordinator-General met with a group of around 100 affected landholders in Clermont on 30 June 2011 to hear their concerns first-hand and explain the assessment process that will be undertaken by the Office of the Coordinator-General.
Surat Basin Railway

The Surat Basin Railway project entails the construction of the 210 kilometre ‘Southern Missing Link’ between Wandoan and Banana to enable the large-scale mining of thermal coal in the Surat Basin for export through the Port of Gladstone.

In 2006, the State granted a conditional exclusive mandate to the Surat Basin Rail Joint Venture (the ‘Joint Venture’ - currently comprising QR National, Xstrata Coal and ATEC) to develop the project through to financial close. Under the mandate it must be an open access, multi-freight rail system developed at no cost or risk to the State and it is the State’s responsibility to acquire and retain ownership of the rail corridor. After financial close, the Joint Venture will reimburse the State’s full acquisition costs and be granted a construction licence.

The Office of the Coordinator-General has negotiated agreements with the three native title groups affected by the corridor and if the project proceeds, these agreements will deliver genuine benefits for native title groups. The State and the Joint Venture are now negotiating the terms of agreements for construction and operation of the railway.

Private sector development of the $1 billion railway will deliver significant benefits for Queensland including:

- stimulation of the local and regional economies;
- the opening up of the estimated four billion tonnes of thermal coal reserves in the Surat Basin for large-scale mining;
- the generation of an estimated $300 million per annum in coal royalties to the State; and
- employment opportunities for up to 1,000 workers in construction and 44 long-term operational positions.

Copper String

The CopperString project involves the development of a high voltage electricity transmission line between the Mt Isa-Cloncurry region and the national electricity market at Woodstock, near Townsville, with the capacity to transfer 400 megawatts of electricity to and from the North West Queensland electricity supply system and the National Electricity Market. The project will generate $1.5 billion in capital investment and 750 construction and 15 operational jobs.

The Office of the Coordinator-General has managed a customer-led competitive process to secure the future energy needs of the North West Queensland Minerals Province.

Launched in August 2009, the process attracted two local gas-fired generation options and three transmission options. In October 2009, the Coordinator-General facilitated the establishment of a North West Queensland Energy Customers Group to encourage engagement between energy users and potential project proponents. On 26 February 2010, the North West Queensland Energy
Customers Group advised the Coordinator-General that the CopperString project had been selected as the preferred transmission proponent.

In addition to the Environmental Impact Statement process currently underway, on 7 January 2011, CopperString made application to the Coordinator-General for the project to be considered as an Infrastructure Facility of Significance under the State Development and Public Works Organisation Act 1971. The application is currently being reviewed. A call for public submissions was advertised on 2 February 2011 and closed on 1 March 2011.

The proponents of the CopperString project are working towards achieving financial close for the project in the first quarter of 2012.
ASKED THE TREASURER AND MINISTER FOR STATE DEVELOPMENT AND TRADE (MR FRASER)—

Can the Treasurer outline how the Queensland Government’s investment in the Darling Downs Centre of Excellence, referred to on Page 5 of the DEEDI SDS, will enhance research and development in the grains industry?

ANSWER:

The government is committed to establishing a Plant Science Centre of Excellence on the Darling Downs as the focus for a strengthened Department of Employment, Economic Development and Innovation (DEEDI) investment in grains research and development in southern Queensland.

The Centre of Excellence will consist of three nodes including a new research property near Toowoomba, the iconic Hermitage Research Station and consolidated science facilities in Toowoomba.

This investment is consistent with the Grains Industry National Research Development and Extension Strategy in which the Darling Downs has been identified as a major node for the regional networks addressing mixed farming systems in northern NSW and southern Queensland.

The investment will also support the lead role being taken by Queensland in summer grains (sorghum) and pulse crops.

DEEDI plans to invest up to $3.25 million in the establishment of the Plant Science Centre of Excellence including investing $0.25 million to upgrade irrigation capacity at Hermitage Research Station and up to $3 million in the development of the Darling Downs Cropping Research Centre field property.

In-principal agreement has also been reached with the Board of the Grains Research and Development Corporation to co-invest with DEEDI in the Centre of Excellence given the major benefits it will deliver to Research Development and Extension in the grains industry.

The establishment of the Plant Science Centre of Excellence will forge stronger alliances with the Grains Research and Development Corporation and industry and build vital linkages with other national research programs and centres of research capability, including the Queensland Alliance for Agriculture and Food Innovation.

It also creates further opportunities to link research, vocational training and tertiary education to build capacity and address skills shortages in the grains sector.
ASKED THE TREASURER AND MINISTER FOR STATE DEVELOPMENT AND TRADE (MR FRASER)—

Reference SDS2-16 – With reference to the Department’s role in “Infrastructure, Land and Project Development”, please detail for each State Development Area reported separately in table form: a) the status of each SDA, b) cost expended by financial year for 2009-10, 2010-11 and forecast for 2011-12 and c) the amount of land held by Government, sold by Government and total land in each designated SDA.

ANSWER:

I refer the Committee also to Estimates Government Question on Notice No. 5 regarding sales of industrial land by the Coordinator-General.

<table>
<thead>
<tr>
<th>State Development Area</th>
<th>Status</th>
<th>Expenditure 2009-10</th>
<th>Expenditure 2010-11</th>
<th>Expenditure forecast 2011-12</th>
<th>Land held by government</th>
<th>Land sold by government</th>
<th>Total land designated</th>
</tr>
</thead>
<tbody>
<tr>
<td>Abbot Point</td>
<td>- Multi-user infrastructure corridor identified -development parcels and connecting infrastructure identified - preferred location of inland coal terminals identified</td>
<td>Total: $375K</td>
<td>Total: $766K</td>
<td>Total: $13,285M</td>
<td>Total: 10,041.9 hectares</td>
<td>Nil</td>
<td>16,231.9 hectares</td>
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</tbody>
</table>
| Brompton               | - LNG suitability study completed  
Focus for 2011-12: Indigenous Land Use Agreement, Free-holding of land, Land acquisition (compensation) and Detailed infrastructure planning | Total: $0        | Total: $32K         | Total: $194K                | Nil                    | Nil                    | 15,606.6 hectares      |
|                        |        |                     |                     |                             |                        |                        |                       |
| Bundamba - Swanbank    | -Development Scheme being prepared  
Focus for 2011-12: consultation on development scheme | Total: $0         | Total: $317.5K      | Total: $1,420K              | CG: 18.5 hectares       | Nil                    | 90.0 hectares          |
|                        |        |                     |                     |                             |                        |                        |                       |
| Callide Infrastructure Corridor | -Recycled water pipeline infrastructure established  
-Some capacity for additional linear infrastructure  
Focus for 2011-12: Land Acquisition  
Focus for 2011-12: Land acquisition | Total: $555K      | Total: $704K        | Total: $6,590K              | Nil owned in freehold. Easement in favour of the CG established across the | Nil                    | 1,436.7 hectares        |
<table>
<thead>
<tr>
<th>State Development Area</th>
<th>Status</th>
<th>Expenditure 2009-10</th>
<th>Expenditure 2010-11</th>
<th>Expenditure forecast 2011-12</th>
<th>Land held by government</th>
<th>Land sold by government</th>
<th>Total land designated</th>
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<tbody>
<tr>
<td>Gladstone (Includes Curtis Island &amp; Targinnie precincts)</td>
<td>(compensation) and License agreements for corridor</td>
<td></td>
<td></td>
<td></td>
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<td></td>
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</tr>
<tr>
<td>-Development Scheme amended to include infrastructure corridors -LNG projects progressing -Western Basin Master Plan completed <strong>Focus for 2011-12:</strong> Land acquisition (compensation), Aldoga North Access Road construction and Service infrastructure land development</td>
<td>Total: $6.662M</td>
<td>Total: $10.538M</td>
<td>Total: $14.469M</td>
<td>CG: 9,507.1 hectares MIDQ: 12,121 hectares</td>
<td>633.2 Ha (during 2010/11)</td>
<td>28,850.2 hectares</td>
<td></td>
</tr>
<tr>
<td>Queensland Children’s Hospital</td>
<td>-Development approvals granted for (i) the Queensland Children’s Hospital and related works, and (ii) Somerville House library. -Hancock Street car park completed <strong>Focus for 2011-12:</strong> Land acquisition (compensation), Hancock Street car park evaluation and Traffic safety peer review for project/precinct</td>
<td>Total: $12.094M</td>
<td>Total: $32.5K</td>
<td>Total: $1.187M</td>
<td>Nil</td>
<td>Nil</td>
<td>16.0 hectares</td>
</tr>
<tr>
<td>State Development Area</td>
<td>Status</td>
<td>Expenditure 2009-10</td>
<td>Expenditure 2010-11</td>
<td>Expenditure forecast 2011-12</td>
<td>Land held by government</td>
<td>Land sold by government</td>
<td>Total land designated</td>
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<tr>
<td><strong>Stanwell</strong></td>
<td>-Ongoing discussions with potential proponents -Vegetation studies completed <strong>Focus for 2011-12:</strong> Land acquisition (compensation) and License agreements for corridor</td>
<td>Total: <strong>$1.434M</strong></td>
<td>Total: <strong>$540K</strong></td>
<td>Total: <strong>$6.885M</strong></td>
<td>Nil owned in freehold. Easement in favour of the CG established across the corridor</td>
<td>Nil</td>
<td>999.2 hectares</td>
</tr>
<tr>
<td><strong>Gladstone Infrastructure Corridor</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Townsville</strong></td>
<td>-Confirmation of strategic direction for transport, logistics and port-related uses -Acquisition of land for the Townsville Port Access Road approaching completion -Construction of the Townsville Port Access Road underway <strong>Focus for 2011-12:</strong> Structure planning and development scheme amendment and Land acquisition for Eastern Access Corridor (compensation)</td>
<td>Total: <strong>$4.643M</strong></td>
<td>Total: <strong>$1.199M</strong></td>
<td>Total: <strong>$5.069M</strong></td>
<td>CG: 267.3 hectares</td>
<td>Nil</td>
<td>4,904.0 hectares</td>
</tr>
</tbody>
</table>
ASKED THE TREASURER AND MINISTER FOR STATE DEVELOPMENT AND TRADE (MR FRASER)—

Reference SDS 2-4 – With regard to the Coordinator-General’s function relating to Significant Projects, will the Treasurer please advise the amount of fees received by the Government from proponents for the financial years 2009-10 and 2010-11 and the projected amount for 2011-12

ANSWER:

The Significant Project fees received by the Government from proponents for the financial years 2009-10 and 2010-11 were $743,360 and $493,399 respectively.

The projected fees for the financial year 2011-12 are $1.2 million.
ASKED THE TREASURER AND MINISTER FOR STATE DEVELOPMENT AND TRADE (MR FRASER)—

Reference SDS2-18 (Staffing) – With regards to the Coordinator General and his supporting staff, will the Treasurer please advise the titles of each of the staff with their respective pay scale and duration employed in that role?

ANSWER:

The Governor in Council, by commission and under the Public Seal, appointed Mr Keith Davies to hold the office of Coordinator-General under the provisions of the State Development and Public Works Organisation Act 1971, effective from 31 January 2011. Mr Davies is appointed on ‘CEO equivalent’ terms.

The following officers have also been appointed by the Governor in Council under the State Development and Public Works Organisation Act 1971, to assist the Coordinator-General:

- the Deputy Coordinator-General, Project Assessment and Attraction Group (SES4 equivalent) appointed 8 November 2010 for a period of five years;
- the Deputy Coordinator-General, Infrastructure and Land Group (SES4 equivalent) appointed 10 March 2011 for a period of five years;
- the Executive Director, Infrastructure Projects Division (SES2 equivalent) appointed 15 July 2010 for a period of three years;
- the Executive Director, Commercial Division (SES2 equivalent) appointed 22 Oct 2009 for a period of three years; and
- the Executive Director/General Counsel, Legal Services Division (SES2 equivalent) appointed 12 November 2008 for a period of three years.

Two public servants work directly for Mr Davies:

- the A/Executive Officer, Coordinator-General’s Directorate (AO6) is on a temporary contract that started 28 March 2011; and
- the A/Director, Coordinator-General’s Directorate (Senior Officer) is on a temporary contract that started 28 March 2011.
ASKED THE TREASURER AND MINISTER FOR STATE DEVELOPMENT AND TRADE (MR FRASER)—

Reference BP3 p53 – In regards to the Callide to Gladstone LNG Land Corridor, please list in table form a) the number of easements or landholder agreements agreed or entered into by date and distance of the corridor covered and b) the number of easements or landholder agreements that are yet to be agreed or entered into separately by distance of the corridor covered?

ANSWER:

The total length of the corridor is 44 kilometres. Thirty-two easements for the Callide Infrastructure Corridor were acquired by Taking of Land Notice (No. 19) 2010 on 10 December 2010. Thirteen separate landowners are affected by the 32 easements. To date, two compensation offers have been accepted and the agreements are in the process of being executed by the landowners.

<table>
<thead>
<tr>
<th>a) AGREED</th>
<th>b) YET TO BE AGREED</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total number of easements covered by the agreements</td>
<td>5 easements</td>
</tr>
<tr>
<td>Distance of the corridor covered</td>
<td>7 km</td>
</tr>
<tr>
<td>Number of landowner ‘compensation’ agreements</td>
<td>2 compensation offers have been accepted and the agreements are in the process of being executed by the landowners</td>
</tr>
</tbody>
</table>

One claimant has requested that their property be purchased under hardship. The Coordinator-General has agreed to enter into negotiations to purchase this property.
The list of state infrastructure projects is:

- Gold Coast Health and Knowledge Precinct - including Parklands Redevelopment
- Gold Coast Showground Relocation Project
- Gold Coast Spit Development Project
- Whitsunday Coast Airport Upgrade

The Government through the Coordinator-General plays a key role in progressing these projects and ensuring they are delivered in a timely manner within budget requirements. These projects are essential to improving the state’s infrastructure.

The Gold Coast Health and Knowledge Precinct is located at Southport. The Precinct includes the Gold Coast University Hospital, the Griffith University Campus and the Parklands site and other unassigned State Land. The Office of the Coordinator-General plays an integral active facilitation role by continuing to work in partnership with Gold Coast City Council, Griffith University and Queensland Health to progress planning, infrastructure and economic development activities across the whole Precinct. As a master planning activity the budget for the outcome is yet to be determined.

The existing Gold Coast Showground at Parklands is to be redeveloped for the Gold Coast 2018 Commonwealth Games Athletes Village and for health and knowledge based businesses. The Coordinator-General has continued to consult with the Gold Coast City Council and the Gold Coast Show Society over the planning and development of the Carrara Showground. Securing the site requires acquisition of five allotments, all in the one private ownership, totalling 21.28 hectares. An adjoining 11.76 hectare allotment belonging to Gold Coast City Council can readily be integrated with the site to give a total area of 33.04 hectares for the Showground.

The Coordinator-General is acquiring land for the new Gold Coast Showground at Carrara. The State government has set a $60m budget.
Gold Coast Spit Development project involves the development of approximately five hectares of State land at The Spit on the Gold Coast. The State through the Office of the Coordinator-General will ensure;

- the Project is delivered at ‘no cost’ or risk to the State over the life of the Project,
- Encourage the timely and coordinated development of the Site, and
- Maximise the financial outcome for the State in its dealings with the Site.

This project awaits a proposal from Brookfield Multiplex to inform the cost of the project.

In regard to the Whitsunday Airport, the State is providing $7 million for the refurbishment and upgrade of the terminal. The Coordinator-General is managing the contractors carrying out this project. Stage One was completed on 1 July and includes new passenger check-in and new offices for airline operators. Stage Two (new check for Jetstar, upgrade to departure lounge and new cafe, bar and future customs and quarantine) is scheduled for completion in August and Stage Three (new arrivals area and indoor baggage claim carousel) in September 2011.
ASKED THE TREASURER AND MINISTER FOR STATE DEVELOPMENT AND TRADE (MR FRASER)—

Reference SDS2-4 – With regard to the Coordinator-General’s function relating to Significant Projects, will the Treasurer please advise the amount of time each project has been listed as a Significant Project and for projects that finalised their process in 2009-10 and 2010-11 the amount of time they were listed as a project of significance?

ANSWER:

The dates of declaration and time in years since declaration for the active Significant Projects as at 5 July 2011, are as follows:

<table>
<thead>
<tr>
<th>Project Name</th>
<th>Declaration Date</th>
<th>Time Elapsed (in Years)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Ella Bay Integrated Resort</td>
<td>23.09.05</td>
<td>5.8</td>
</tr>
<tr>
<td>2. Shute Harbour Marina</td>
<td>28.07.06</td>
<td>4.9</td>
</tr>
<tr>
<td>3. Water for Bowen Water Transport System</td>
<td>08.12.06</td>
<td>4.6</td>
</tr>
<tr>
<td>4. New Acland Coal Mine: Stage 3</td>
<td>18.05.07</td>
<td>4.1</td>
</tr>
<tr>
<td>5. Landsborough to Nambour Rail</td>
<td>06.07.07</td>
<td>4.0</td>
</tr>
<tr>
<td>6. Connors River Dam &amp; Pipelines</td>
<td>07.03.08</td>
<td>3.3</td>
</tr>
<tr>
<td>7. Nathan Dam and Pipelines</td>
<td>02.05.08</td>
<td>3.2</td>
</tr>
<tr>
<td>8. Bowen Basin Coal Growth</td>
<td>18.07.08</td>
<td>3.0</td>
</tr>
<tr>
<td>(Project 3. Goonyella Riverside Mine)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>9. Alpha Coal Project (aka Tads Corner)</td>
<td>24.10.08</td>
<td>2.7</td>
</tr>
<tr>
<td>10. South of the Embley</td>
<td>21.11.08</td>
<td>2.6</td>
</tr>
<tr>
<td>11. Galilee Coal Project (Northern Export Facility)</td>
<td>28.11.08</td>
<td>2.6</td>
</tr>
<tr>
<td>(aka China First)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>12. Gladstone Steel Making Facility</td>
<td>03.04.09</td>
<td>2.3</td>
</tr>
<tr>
<td>13. Shell Australia LNG (also known as Arrow LNG)</td>
<td>12.06.09</td>
<td>2.1</td>
</tr>
<tr>
<td>14. Great Keppel Island Resort</td>
<td>28.08.09</td>
<td>1.9</td>
</tr>
<tr>
<td>15. Kevin’s Corner</td>
<td>11.09.09</td>
<td>1.8</td>
</tr>
<tr>
<td>16. Belvedere Coal</td>
<td>13.11.09</td>
<td>1.6</td>
</tr>
<tr>
<td>17. Cross River Rail</td>
<td>26.03.10</td>
<td>1.3</td>
</tr>
<tr>
<td>18. Balaclava Island Coal Export Terminal</td>
<td>07.05.10</td>
<td>1.2</td>
</tr>
<tr>
<td>19. South Galilee Coal</td>
<td>04.06.10</td>
<td>1.1</td>
</tr>
<tr>
<td>20. CopperString Project</td>
<td>18.06.10</td>
<td>1.0</td>
</tr>
<tr>
<td>21. Gold Coast Quarry</td>
<td>19.11.10</td>
<td>0.6</td>
</tr>
<tr>
<td>22. Carmichael Coal Mine and Rail (aka Adani)</td>
<td>26.11.10</td>
<td>0.6</td>
</tr>
<tr>
<td>23. Byerwen Coal</td>
<td>01.03.11</td>
<td>0.3</td>
</tr>
<tr>
<td>24. Lower Fitzroy River Infrastructure</td>
<td>06.05.11</td>
<td>0.2</td>
</tr>
</tbody>
</table>
For Significant Projects that completed the Environmental Impact Statement process in 2009-10 the amount of time the process took is as follows:

<table>
<thead>
<tr>
<th>Project Name</th>
<th>Time Elapsed (in Years)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Fisherman’s Landing Port Expansion</td>
<td>4.6</td>
</tr>
<tr>
<td>2. North East Business Park</td>
<td>3.2</td>
</tr>
<tr>
<td>3. Traveston Crossing Dam – Stage 1</td>
<td>2.9</td>
</tr>
<tr>
<td>4. Gladstone Liquefied Natural Gas</td>
<td>2.9</td>
</tr>
<tr>
<td>5. Gladstone-Fitzroy Pipeline</td>
<td>2.5</td>
</tr>
<tr>
<td>6. Northern Link Road Tunnel (aka The Legacy Way Project)</td>
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</tr>
<tr>
<td>7. Northern Pipeline Inter-connector (NPI) Stage 2</td>
<td>2.1</td>
</tr>
<tr>
<td>8. Moura Link – Aldoga Rail</td>
<td>2.0</td>
</tr>
<tr>
<td>9. Queensland Curtis LNG</td>
<td>2.0</td>
</tr>
<tr>
<td>10. Townsville Port Marine Precinct</td>
<td>1.6</td>
</tr>
<tr>
<td>11. Bowen Basin Coal Growth (Project 1- Daunia Mine)</td>
<td>1.3</td>
</tr>
</tbody>
</table>

For Significant Projects that completed the Environmental Impact Statement process in 2010-11 the amount of time the process took is as follows:

<table>
<thead>
<tr>
<th>Project Name</th>
<th>Time Elapsed (in Years)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Hummock Hill Island Resort Integrated Development</td>
<td>4.3</td>
</tr>
<tr>
<td>2. Surat Basin Rail</td>
<td>3.0</td>
</tr>
<tr>
<td>3. Wandoan Coal</td>
<td>2.8</td>
</tr>
<tr>
<td>4. Bowen Basin Coal Growth (Project 2 Caval Ridge Mine)</td>
<td>2.1</td>
</tr>
<tr>
<td>5. Australia Pacific LNG</td>
<td>1.6</td>
</tr>
<tr>
<td>6. Port of Gladstone Western Basin Dredging</td>
<td>1.2</td>
</tr>
</tbody>
</table>
ASKED THE TREASURER AND MINISTER FOR STATE DEVELOPMENT AND TRADE (MR FRASER)—

Reference SDS 2-4 – With regard to the Coordinator-General’s function relating to Significant Projects, please detail by previously approved project, any compliance or other similar action taken by the Coordinator-General reported separately in table form by project for financial years 2009-10 and 2010-11?

ANSWER:

In addition to routine compliance matters such as liaison with proponents, assessing audit reports, site inspections and liaison with other agencies, listed below are the formal enforcement actions undertaken by the compliance unit during financial years 2009-10 and 2010-11.

<table>
<thead>
<tr>
<th>PROJECT</th>
<th>DATE</th>
<th>COMPLIANCE ACTION</th>
</tr>
</thead>
<tbody>
<tr>
<td>Airport Link</td>
<td>22-1-2010</td>
<td>Show cause letter re after hours operation and operation of access gate at Wooloowin worksite</td>
</tr>
<tr>
<td>Airport Link</td>
<td>9-4-2010</td>
<td>Show cause letter re removal of Erskine Ave, Kedron noise abatement wall</td>
</tr>
<tr>
<td>Airport Link</td>
<td>8-10-2010</td>
<td>Show cause letter re use of 5th and 6th Avenue, Kedron for spoil haulage when not part of Construction Traffic EMP</td>
</tr>
<tr>
<td>Airport Link</td>
<td>20-10-2010</td>
<td>Show cause letter re excessive shotcrete deliveries to Wooloowin site at night</td>
</tr>
<tr>
<td>Airport Link</td>
<td>25-11-2010</td>
<td>Enforcement notice re use of 5th and 6th Avenue, Kedron for spoil haulage when not part of Construction Traffic EMP</td>
</tr>
<tr>
<td>Airport Link</td>
<td>22-12-2010</td>
<td>Enforcement notice re excessive shotcrete deliveries to Wooloowin worksite at night</td>
</tr>
<tr>
<td>Airport Link</td>
<td>13-4-2011</td>
<td>Request for information re nature of jacked box works at Kalinga Park East worksite to determine compliance with conditions.</td>
</tr>
<tr>
<td></td>
<td>20-4-2011</td>
<td></td>
</tr>
<tr>
<td>Queensland Curtis LNG</td>
<td>27-4-2011</td>
<td>Warning letter regarding vegetation clearing without approval.</td>
</tr>
<tr>
<td>Airport Link</td>
<td>4-7-2011</td>
<td>Show cause letter issued to BrisConnections and Theiss John Holland with respect to night-time vehicle movements at the Wooloowin worksite and reporting requirements on the Airport Link project.</td>
</tr>
</tbody>
</table>
Where the Coordinator-General imposes a condition under the SDPWO Act, it is usual practice to nominate a government entity other than the Coordinator-General to have jurisdiction over that condition. That other entity conventionally has technical expertise in the subject of that condition and other related statutory powers.

For the vast majority of conditions stated in Coordinator-General’s Environmental Impact Statement Assessment Reports or Coordinator-General’s Change Reports, the entity responsible for ensuring compliance is not the Coordinator-General, as those conditions fall under statutory instruments outside of the State Development and Public Works Organisation Act 1971. For example, enforcement action on non-compliance with recommended conditions for Environmentally Relevant Activities under the Environmental Protection Act 1994 is the responsibility of the Department of Environment and Resource Management.

Proponents must also maintain a complaint register which records how each community complaint is managed and resolved. While requirements vary from project to project, this register must usually be reported regularly to the Coordinator-General.
ASKED THE TREASURER AND MINISTER FOR STATE DEVELOPMENT AND TRADE (MR FRASER)—

Reference SDS 2-30 – Will the Minister please detail with regard to the leases and tenancies managed by the Coordinator-General acquired for the purposes of the Traveston Crossing Dam, please detail (reported separately) a) the number of leases and tenancies b) the cost to Government to manage these leases and tenancies c) the revenue generated by these leases and tenancies?

ANSWER:

a) There are currently 358 leases and tenancies over the Coordinator-General’s Mary Valley landholdings.

b) The cost to manage these leases and tenancies in 2010-11 was $2 898 481, inclusive of the employee costs of the Coordinator General.

c) The rental income for 2010 – 2011 was $2 775 906.
ASKED THE TREASURER AND MINISTER FOR STATE DEVELOPMENT AND TRADE (MR FRASER)—

Reference SDS 2-11 – With regards to in-market trade activities, will the Treasurer please provide a listing of the operating cost of each office location, detailing, number of staff, salary level of each staff member, position of each staff member, travel expenses of each staff member, general expenses of each staff member, benefits of each staff member, living expenses of each staff member and benchmarks used to measure performance for 2010-11 and 2011-12?

ANSWER:

The cost for operating each office varies, which in part reflects the different costs of doing business in different overseas markets. This will depend on the relative cost of living in each market, the geographical size of the market, the staffing profiles for each of the overseas offices, the salary and related costs in each market, and the associated costs (such as medical or educational) for contracted Australia-based Commissioners.

Offices co-located with Austrade offices

- In Kolkata, India, Trade and Investment Queensland funds 50 per cent of a full-time Business Development Manager, working in the Austrade Kolkata office.
- In Indonesia, Trade and Investment Queensland funds a full-time Business Development Manager, engaged through Austrade Jakarta.
- In Chile, Trade and Investment Queensland funds a full-time Business Development Manager, engaged through Austrade Santiago. This position will move to the Queensland Trade and Investment Office Santiago, by the end of July 2011, on a locally engaged basis.
- In Vietnam, Trade and Investment Queensland funds a full-time Business Development Manager, engaged through Austrade Ho Chi Minh City. Whilst this position is currently vacant, a recruitment process is underway and services are still being delivered through the Austrade contract.
Number of staff

There are 55 staff directly employed by Trade and Investment Queensland overseas as at 30 June 2011, made up of:

- Six Commissioner Australia-based (A-based) positions;
- 49 Locally Engaged Staff (LES) positions, including four Commissioner positions and one Director Business Development position, employed under local contracts.

Salary level and position titles

The position levels and salary scales for locally engaged staff are determined through a benchmarking exercise delivered by an independent, international HR consulting firm, an agency which is used by other Australian Government agencies with overseas staff. This data is market-specific, based on local labour market conditions. Locally-engaged staff receive a salary and entitlements package in line with local benchmark employers and in accordance with local labour law. Entitlements include items such as sick leave, recreation leave and public holiday leave.

Australia-based position levels and salary scales are determined in accordance with the Queensland Public Service Act 2008 under Section 122. Refer to table in Attachment 1.

Travel Expenses of each staff member

Business-related travel is a necessary cost for overseas offices. It is critical for leading trade missions into key markets, assisting Queensland businesses to secure export deals and attract investment to the state and for building strong commercial and government relationships within the regions. This requires regular travel within their regions of responsibility. Refer to table in Attachment 1.

Russia is a priority market for Queensland, and the relationship is managed by Trade and Investment Queensland through its Europe Office in London. The Business Development Director in London is required to travel to Russia regularly to support clients in market and maintain effective networks.

The Americas office has a large geographic responsibility covering both North and South America, and staff are required to travel regularly to support Queensland interests in these regions. Travel within the region is targeted towards cities or regions where Queensland exporter interests, or investment attraction opportunities have been identified.

India is a major emerging market and the Bangalore based Commissioner is required to travel regularly throughout the country assisting Queensland exporters, leading trade missions and representing Queensland's interests.

The Commissioner China, based in Shanghai has responsibility for Trade and Investment Queensland's office in Guangzhou and the home based (currently vacant) staff member based in Beijing. This management responsibility necessitates travel to these regions in addition to regular travel to support Queensland exporters, leading trade missions and representing Queensland's interests.
Internal travel by the Commissioners based in Hong Kong, Taiwan, Japan and Seoul is mostly by car or high speed train and of short duration. Similarly, travel by the Commissioners in Abu Dhabi and Saudi Arabia is mostly of short duration within the region.

**General expenses of each staff member**

There are no specific expenses provided to staff over and above that provided under their employment contracts.

**Allowances of each staff member**

The majority of staff in Trade and Investment Queensland overseas offices (49 out of 55 staff) are locally-engaged and do not receive allowances.

Allowances apply only to A-based positions, not to locally-engaged staff, and are similar to benchmark Australian Government agencies. Allowances include an overseas living allowance.

The system used to calculate allowances for A-based staff uses a post (location) index data base supplied by a private sector international Human Resources company, Employment Conditions Abroad (ECA). ECA is an international Human Resources Consultancy Group which provides Overseas Living Allowance (OLA) data.

A Cost of Living Allowance, which is similarly applied by benchmark agencies such as the Department of Foreign Affairs and Trade (DFAT), is designed to compensate for the different cost of purchasing goods and services at the overseas location.

The allowances of each staff member relate solely to A-based Commissioner positions – Refer table in Attachment 1.

**Benefits of each staff member**

Refer table in Attachment 1.

**Living expenses of each staff member**

Living expenses for A-based positions include rental assistance, utilities, and household maintenance and assistance. Locally-engaged staff, who make up 49 of the total 55 staff employed overseas by Trade and Investment Queensland, do not have an entitlement to living expenses. Locally-engaged staff receive a salary and entitlements in line with local benchmark employers and in accordance with local labour law, such as sick leave, recreation leave and public holiday leave.

The living expenses for each staff member relate solely to A-based Commissioner positions – Refer table in Attachment 1.
**Performance benchmarks**

Trade and Investment Commissioners and the market development teams have a set of Key Performance Indicators linked to the overall Trade and Investment Queensland Service Delivery Statement performance measures. They have their own annual targets and are subject to a rigorous performance reporting process.

Trade and Investment Queensland monitors performance on a weekly basis and it is formally reviewed each quarter by Trade and Investment Queensland’s senior management team through their Strategic Review Group.

The Commissioners and their teams report on the:
- estimated value of additional capital attracted to Queensland
- estimated value of exports generated by client firms assisted
- structured business capacity building programs and activities delivered
- number of individual participants in structured development activities
- number of significant one-on-one business consultations undertaken (captured as businesses significantly assisted)
- businesses involved in DEEDI facilitated alliances, partnerships, industry networks, supply chains, clusters etc
- total number of client firms provided with export assistance
- number of targeted and qualified leads for Queensland businesses generated through DEEDI overseas trade missions and other trade and export development activities.

All dollar value outcomes by clients assisted are substantiated by Export Impact Forms signed and endorsed by the exporter, acknowledging the assistance provided by Trade and Investment Queensland.
<table>
<thead>
<tr>
<th>Office</th>
<th>Local Position Title</th>
<th>LES Base Salary/contract PA (in)</th>
<th>AUD Base Salary</th>
<th>Allowances AUD</th>
<th>Travel Expenses AUD</th>
<th>Benefits AUD</th>
<th>Living Expenses AUD</th>
<th>Total Office Operating</th>
<th>Estimated Budget 2011-</th>
</tr>
</thead>
<tbody>
<tr>
<td>Abu Dhabi</td>
<td>Commissioner</td>
<td>AED 333,900.00</td>
<td>N/A</td>
<td>$12,428.13</td>
<td>$12,203.07</td>
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<td>$306,264.25</td>
<td>$340,000.00</td>
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<td>Office Coordinator</td>
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<td>Bangalore</td>
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<td></td>
<td>Administrative Assistant</td>
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<td>Guangzhou</td>
<td>Director, Business Development</td>
<td>CNY 728,532.00</td>
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<td>Director Business Development</td>
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<td>HKD 341,229.00</td>
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<tr>
<td>Office</td>
<td>Local Position Title</td>
<td>LES Base Salary/contract PA (in)</td>
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<td>Allowances AUD</td>
<td>Travel Expenses AUD</td>
<td>Benefits AUD</td>
<td>Living Expenses AUD</td>
<td>Estimated Budget</td>
<td>Total Office Operating</td>
</tr>
<tr>
<td>---------------------------</td>
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<tr>
<td>London</td>
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<td>Senior Marketing Officer3</td>
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<td>Accounts Officer</td>
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<tr>
<td>Los Angeles4</td>
<td>Commissioner (Contract Commenced 6 August 2010)</td>
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<td></td>
<td>Business Development Manager</td>
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<td>Office</td>
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<td>LES Base Salary/contract PA (in)</td>
<td>AUD Base Salary</td>
<td>Allowances AUD</td>
<td>Travel Expenses AUD</td>
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<tr>
<td>Seoul</td>
<td>Commissioner</td>
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<td>Market Development Manager</td>
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<td>Administration Officer</td>
<td>KRW 31,594,404.00</td>
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<td>Senior Project Manager5</td>
<td>CNY 308,724.00</td>
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<td></td>
<td>Senior Business Development Manager</td>
<td>CNY 220,262.00</td>
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<td></td>
<td>Business Development Officer</td>
<td>CNY 111,152.00</td>
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<td>BD Manager Education</td>
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<td>$8,461.31</td>
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<td>$900,430.20</td>
<td>$910,000.00</td>
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<td>Taipei</td>
<td>Commissioner (Contract Commenced 11 October 2010)</td>
<td>NTD 3,868,260.00</td>
<td>N/A</td>
<td>$1,499.05</td>
<td>N/A</td>
<td>N/A</td>
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<td>Office</td>
<td>Local Position Title</td>
<td>LES Base Salary/contract PA (in)</td>
<td>AUD Base Salary</td>
<td>Allowances AUD</td>
<td>Travel Expenses AUD</td>
<td>Benefits AUD</td>
<td>Living Expenses AUD</td>
<td>Total Office Operating</td>
<td>Estimated Budget 2011-12</td>
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<td>Senior Marketing Officer</td>
<td>NTD 1,235,518.23</td>
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<td>$1,450.53</td>
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<td>$2,626.29</td>
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<td>Tokyo</td>
<td>Commissioner</td>
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<td>$404,322.36</td>
<td>$410,000.00</td>
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<td>Business Development Manager</td>
<td>JPY 8,022,105.00</td>
<td>$140,166.00</td>
<td>$136,313.97</td>
<td>$14,142.94</td>
<td>$149,469.98</td>
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<td>Business Development Manager</td>
<td>JPY 7,704,429.81</td>
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<td>$12,441.14</td>
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<td>Business Development Manager</td>
<td>JPY 8,022,105.00</td>
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<td>$136.77</td>
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<td>Finance/Marketing Manager</td>
<td>JPY 7,550,341.00</td>
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<td>Graduate Trainee</td>
<td>JPY 4,200,069.30</td>
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<td>Graduate Trainee</td>
<td>JPY 4,200,069.30</td>
<td></td>
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<td>$878.36</td>
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</tbody>
</table>

Note: Data for salaries is per contract year.

1. Bangalore - The position of Administrative Assistance in the Bangalore Office is currently vacant.
2. London - Director, Business Development position has been recently filled through a selection process. The successful candidate will commence duty in July 2011.
3. London - The position of Senior Marketing Officer in the London office is currently vacant.
4. Los Angeles - The Los Angeles office has been realigned to focus on Santiago with the office to be opened in Santiago early in the new financial year. The position of Business Development Director Los Angeles will remain in the USA.
5. Los Angeles - The Los Angeles estimated budget for 2011-12 includes US$110,000 for the Houston LNG advisor.
6. Shanghai - the positions of director, Business Development and Senior Project Manager are currently vacant.
7. Shanghai - the positions of director, Business Development and Senior Project Manager are currently vacant.
8. Taipei - Following the return to Australia of the A-based Commissioner in September 2010, the new Commissioner was appointed on a locally-engaged basis.
9. Taipei - The position of Marketing Officer is vacant with a recruitment process currently underway.

The Santiago Office opened on 11 July 2011 and the Estimated Budget for this office for 2011-12 is $980,000.
Industry, Education, Training and Industrial Relations Committee
Non-Government Question on Notice

No. 10

Asked on 29 June 2011

ASKED THE TREASURER AND MINISTER FOR STATE DEVELOPMENT AND TRADE (MR FRASER)—

Reference SDS 2-11 – With regards to in-market trade activities, will the Treasurer please detail the costs associated with (a) (i) the establishment of a trade representative office in Latin America and (ii) incurred in relation to the Los Angeles office, detailed by expense (reported separately by item and by financial year 2010-11 and projected 2011-12), and (b) in particular detail any ongoing lease liabilities of the Los Angeles office (reported separately by financial year from any anticipated income from this lease)?

ANSWER:

Question (a) (i)

The Premier announced in June 2010 that the new Trade and Investment Commissioner for the Americas, Mr Chris Rodwell, would relocate from Los Angeles, USA to Latin America, with Chile subsequently chosen as the Government’s gateway into the Latin American region. Demand from Queensland companies, particularly small to medium enterprises, for greater assistance in Latin America is one of the crucial reasons behind the realignment of our resources in the Americas.

<table>
<thead>
<tr>
<th></th>
<th>2010/11 Actual Expenses</th>
<th>2011/12 Projected Expenses</th>
</tr>
</thead>
<tbody>
<tr>
<td>One-off costs associated with scaling down operations in Los Angeles and establishing an office in Chile</td>
<td>$87,221.15</td>
<td>$105,000</td>
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</table>

Question (a) (ii)

<table>
<thead>
<tr>
<th>Los Angeles Office Expenses</th>
<th>2010/11 Actual Expenses</th>
</tr>
</thead>
<tbody>
<tr>
<td>Employee Benefits and Expenses</td>
<td>$742,110</td>
</tr>
<tr>
<td>Supplies and Services</td>
<td>$505,027</td>
</tr>
<tr>
<td>TOTAL</td>
<td>$1,247,137</td>
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</tbody>
</table>

Projected costs for 2011/12 have not yet been finalised and are dependent on the timing of the appointment of a new trade and investment officer in the Los Angeles office and the finalisation of lease negotiations.
Question (b)

Trade and Investment Queensland is considering options to continue our services in North America, with the prime focus on investment attraction.

Negotiation to sublease the Los Angeles office space are ongoing and therefore are commercial-in-confidence. Upon these negotiations being concluded I give an undertaking to provide this information to the Parliament.
Letter from Mr Ian Fletcher, Department of Employment, Economic Development and Innovation
18 JUL 2011

To The Honourable Kerry Shine MP
Chair
Industry, Education, Training and Industrial Relations Committee
Parliament House
Cnr George and Alice Streets
BRISBANE QLD 4000

Dear Mr. Shine,

On Friday 15 July, in response to a question from Mr Nicholls in respect of the Trade and Investment Queensland LA Office, I stated that, from the records I had seen, there was a debate about relocating the LA office to Latin America, but not at the time of the lease renewal.

This answer was, of course, complete and correct at the time I gave it. But information has come to light subsequently which might lead me to offer a different answer were the question put to me today. I thought it right to let you know of this development.

I propose to look further into this matter and to offer you and your colleagues a more complete response as soon as possible.

Yours sincerely,

IAN FLETCHER
Director-General
Letter from
Hon Andrew Fraser MP,
Treasurer and Minister for
State Development
I refer to my responses to Non Government Question on Notice No. 3 and Non Government Question on Notice No. 4.

In response to Non Government Question on Notice No. 3, it was advised that the Deputy Coordinator-General, Project Assessment and Attraction Group was appointed 8 November 2010 and that the Deputy Coordinator-General, Infrastructure and Land Group was appointed 10 March 2011. These appointment dates were incorrectly transposed and should read:

- the Deputy Coordinator-General, Project Assessment and Attraction Group (SES4 equivalent) appointed 10 March 2011 for a period of five years;
- the Deputy Coordinator-General, Infrastructure and Land Group (SES4 equivalent) appointed 8 November 2010 for a period of five years;

In response to Non Government Question on Notice No. 4, it advised that thirteen separate landowners are affected by the thirty-two easements acquired for the Callide Infrastructure Corridor. More precisely, there are thirteen claims for compensation, which apply to twelve separate landowners affected by these easements.

Yours sincerely,

ANDREW FRASER
ASKED THE TREASURER AND MINISTER FOR STATE DEVELOPMENT AND TRADE (MR FRASER)—

Reference SDS2-18 (Staffing) — With regards to the Coordinator General and his supporting staff, will the Treasurer please advise the titles of each of the staff with their respective pay scale and duration employed in that role?

ANSWER:

The Governor in Council, by commission and under the Public Seal, appointed Mr Keith Davies to hold the office of Coordinator-General under the provisions of the State Development and Public Works Organisation Act 1971, effective from 31 January 2011. Mr Davies is appointed on ‘CEO equivalent’ terms.

The following officers have also been appointed by the Governor in Council under the State Development and Public Works Organisation Act 1971, to assist the Coordinator-General:

- the Deputy Coordinator-General, Project Assessment and Attraction Group (SES4 equivalent); appointed 10 March 2011 for a period of five years;
- the Deputy Coordinator-General, Infrastructure and Land Group (SES4 equivalent) appointed 8 November 2010 for a period of five years;
- the Executive Director, Infrastructure Projects Division (SES2 equivalent) appointed 15 July 2010 for a period of three years;
- the Executive Director, Commercial Division (SES2 equivalent) appointed 22 Oct 2009 for a period of three years; and
- the Executive Director/General Counsel, Legal Services Division (SES2 equivalent) appointed 12 November 2008 for a period of three years.

Two public servants work directly for Mr Davies:

- the A/Executive Officer, Coordinator-General’s Directorate (AO6) is on a temporary contract that started 28 March 2011; and
- the A/Director, Coordinator-General’s Directorate (Senior Officer) is on a temporary contract that started 28 March 2011.
ASKED THE TREASURER AND MINISTER FOR STATE DEVELOPMENT AND TRADE (MR FRASER)—

Reference BP3 p53 – In regards to the Callide to Gladstone LNG Land Corridor, please list in table form a) the number of easements or landholder agreements agreed or entered into by date and distance of the corridor covered and b) the number of easements or landholder agreements that are yet to be agreed or entered into separately by distance of the corridor covered?

ANSWER:

The total length of the corridor is 44 kilometres. Thirty-two easements for the Callide Infrastructure Corridor were acquired by Taking of Land Notice (No. 19) 2010 on 10 December 2010. Twelve separate landowners are affected by the easements. To date, two compensation offers have been accepted and the agreements are in the process of being executed by the landowners.

<table>
<thead>
<tr>
<th>a) AGREED</th>
<th>b) YET TO BE AGREED</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total number of easements covered by the agreements</td>
<td>5 easements</td>
</tr>
<tr>
<td>Distance of the corridor covered</td>
<td>7 km</td>
</tr>
<tr>
<td>Number of landowner ‘compensation’ agreements</td>
<td>2 compensation offers (covering 3 claims for compensation) have been accepted and the agreements are in the process of being executed by the landowners</td>
</tr>
<tr>
<td></td>
<td></td>
</tr>
<tr>
<td>Total number of easements covered by the agreements</td>
<td>27 easements</td>
</tr>
<tr>
<td>Distance of the corridor covered</td>
<td>37km</td>
</tr>
<tr>
<td>Number of landowner ‘compensation agreements’</td>
<td>10 compensation claims (from 10 landowners) are yet to be resolved with the landowners</td>
</tr>
</tbody>
</table>

One claimant has requested that their property be purchased under hardship. The Coordinator-General has agreed to enter into negotiations to purchase this property.