Report to Parliament

Trade Mission to India, Republic of South Africa and Botswana

23 August – 7 September 2013

The Honourable Jeff Seeney MP

Deputy Premier and Minister for State Development, Infrastructure and Planning

TABLE OF CONTENTS

MISSION PROGRAM2
OFFICIAL DELEGATION MEMBERS - INDIA11
BUSINESS DELEGATION MEMBERS - INDIA12
MEETING WITH JSW GROUP13
MEETING WITH ESSEL MINING & INDUSTRIES LIMITED14
QUEENSLAND GOVERNMENT RECEPTION HOSTED BY THE DEPUTY
PREMIER, MUMBAI
PREMIER, MUMBAI
SPECIAL ECONOMIC ZONE AT MUNDRA16
MEETING WITH CHIEF MINISTER OF GUJARAT, INDIA17
DINNER HOSTED BY ADANI
MEETING WITH GVK AND SITE VISIT TO MUMBAI CHHATRAPATI SHIVAJI
INTERNATIONAL AIRPORT
MEETING WITH RAMKY GROUP20
DINNER HOSTED BY GVK21
LUNCH MEETING WITH BHUSHAN STEEL LIMITED22
MEETING WITH JINDAL STEEL AND POWER LIMITED23
DINNER HOSTED BY AUSTRALIAN HIGH COMMISSIONER TO INDIA24
OFFICIAL DELEGATION MEMBERS - REPUBLIC OF SOUTH AFRICA AND
BOTSWANA
BUSINESS DELEGATION MEMBERS - REPUBLIC OF SOUTH AFRICA26
BUSINESS DELEGATION MEMBERS - BOTSWANA
MEETING WITH MINISTER FOR TRANSPORT, REPUBLIC OF SOUTH AFRICA.27
LUNCH BRIEFING BY FACILITATION AFRICA28
MEETING WITH TRANSNET SOC LTD
QUEENSLAND GOVERNMENT RECEPTION HOSTED BY THE DEPUTY
PREMIER, JOHANNESBURG30
SITE VISIT TO RICHARDS BAY COAL TERMINAL31
MEETING WITH THE BOTSWANAN MINISTER FOR FOREIGN AFFAIRS AND
INTERNATIONAL COOPERATION32
MEETING WITH THE BOTSWANAN ASSISTANT MINISTER OF TRADE AND
INDUSTRY33
MEETING WITH THE BOTSWANAN MINISTER FOR MINERALS, ENERGY AND
WATER RESOURCES34
MEETING WITH COAL FORUM, BOTSWANA CHAMBER OF MINES35
NETWORKING RECEPTION HOSTED BY THE DEPUTY PREMIER, GABORONE
36
ATTACHMENT 1 – AUSTRALIAN MEDIA

MISSION PROGRAM

Times indicate local time

India (All cities visited)
Johannesburg
Pretoria
Richards Bay
Gaborone

4.5 hours behind Brisbane
8 hours behind Brisbane
8 hours behind Brisbane
8 hours behind Brisbane
8 hours behind Brisbane

Friday 23 August - Brisbane/Mumbai

10:20am	Depart Brisbane for Mumbai (1 Stop) Qantas Airways 51	
4:05pm	Arrive Singapore Layover: 3 h	
7:05pm	Depart Singapore	
10:00pm	Arrive Mumbai	
pm	Transfer to hotel	
Overnight	Taj Lands End Bandstand, Bandra (West) Mumbai	

Saturday 24 August - Mumbai

am/pm	Meeting with delegates
	Tour of Mumbai
Overnight	Taj Lands End

Sunday 25 August - Mumbai

am/pm	Tour of road infrastructure	
	Lunch meeting with delegates	
Overnight	Taj Lands End	

Monday 26 August – Mumbai

7:30am – 8:00am	Program briefing by Trade and Investment Queensland with Queensland Business Delegates
	Venue: Board Room 4, Lobby level, Taj Lands End
8:00am – 8:30am	Informal breakfast with Queensland Business Delegates
	Venue: Coffee Shop, Lobby level 2, Taj Lands End
8:40am	Meet at Lobby to travel to meetings
8:45am – 9:30am	Official Party travel to Consul General's office
9:30am – 10:00am	Briefing by Consul General, Mr Mark Pierce, DFAT and Mr Patrick Kearins, Trade Commissioner and Consul (Commercial), Western India Delegates: Yes
	Venue: Australian Consulate General, Mumbai
10:15am – 11:15am	Travel to next meeting Travel time: 15 m
11:15am – 12.15pm	Meeting with Mr Sajjan Jindal, Chairman, JSW Group Delegates: Yes
	Venue: Jindal Mansion, Mumbai
12.15pm – 12:45pm	Travel to lunch venue Travel time: 30 m
12:45pm – 2:00pm	Lunch with delegates
	Venue: Four Seasons Restaurant (Cafe Prato), Mumbai
2:00pm – 2:30pm	Travel to next meeting Travel time: 30 m
2:30pm – 3:30pm	Meeting with Mr Tuhin Mukherjee, MD, Essel Mining and team. Delegates: Yes
	Venue: Essel Mining & Industries Limited, Aditya Birla Centre, Mumbai
3:30pm – 4:30pm	Return to Hotel Travel time: 1 h

7:00pm	Queensland Government Reception hosted by the Deputy Premier Delegates: Yes
	Venue: Konkan Hall, Taj Lands End
Overnight	Taj Lands End

Tuesday 27 August – Mumbai/Mundra/Ahmedabad

7:00am	Check out of hotel
7.15am	Travel to Kalina airport to board charter flight
8:00am	Depart Mumbai for Mundra (Mr Harsh Mishra, Group President - International Business of
	Adani Group will travel with the official delegation)
9:25am	Arrive Mundra
9:55am	Site visit to the Adani Port & Special Economic Zone Delegates: Yes
10:45am	West Port Visit Delegates: Yes
11:20am	Adani Power Plant Delegates: Yes
11:30am	Adani Group Presentation Delegates: Yes
12:00noon – 1:00pm	Lunch hosted by Adani Delegates: No. Delegates attending a separate lunch hosted by Adani
2:05pm	Depart Mundra for Ahmedabad via Gandhinagar
3:30pm	Meeting with Honourable Narendra Modi, Chief Minister of Gujarat Delegates: No
	Venue: Office of the Chief Minister, Swarnim Sankul, Sachivalaya, Gandhinagar
5:00pm	Travel from Gandhinagar to Ahmedabad
7:30pm - 10:00pm	Dinner with Adani Delegates: No
	Venue: Shakahari Restaurant, The Hotel Courtyard Marriot,

	Ahmedabad
Overnight	Marriott Courtyard Ahmedabad Ramdev Nagar Cross Road, Satellite Road Ahmedabad

Wednesday 28 August – Ahmedabad/Hyderabad

7:00am	Check out of hotel
7:15am – 8:00am	Travel to Ahmedabad airport
8:00am – 9:00am	Travel from Ahmedabad to Mumbai
9:00am – 9:15am	Proceed to Terminal 1 B Boardroom
9:15am – 10:30am	Presentations by GVK Corporate and GVK Airports at Terminal 1B Delegates: Yes
10:30am – 10:45am	Transfer from Terminal 1B to Terminal 2 for site visit
10:45am – 11:40am	Terminal 2 visit- upcoming new integrated terminal Delegates: Yes
11:40am – 11:50am	Transfer from Terminal 2 to Art Studio
11:50am – 12:30pm	Art Studio visit Delegates: No
1:00pm – 2:15pm	Depart from Mumbai to Begumpet, Hyderabad
2:30pm	Arrive Hyderabad
3:00pm	Transfer to Hotel
4:00pm	Meeting with Mr Ayodhya Rami Reddy, Chairman, Ramky Group Delegates: No
	Venue: Board Room, Lobby Level, Taj Krishna
6:00pm	Meeting with Mr GVK Reddy, Chairman and Mr Sanjay Reddy, Vice Chairman of GVK Delegates: No
	Venue: Board Room, Lobby Level, Taj Krishna
7:15pm – 10:00pm	Dinner with GVK Delegates: Yes
	Venue: GVK Residence

Overnight	Hotel Taj Krishna Road No 1, Banjara Hills Hyderabad	

Thursday 29 August – Hyderabad/Delhi

7:30am	Breakfast and check out of hotel	
7:40am to 8:40am	Travel to airport	
9:45am	Depart Hyderabad for Delhi	
11:50am	Arrive Delhi	
11:50am – 12:45pm	Travel to hotel	
12:45pm	Check into hotel	
1:15pm	Meet at hotel lobby	
1:30pm – 2:00pm	Travel to meeting	
2:00pm – 3:30pm	Lunch Meeting with Mr. Neeraj Singal, Vice Chairman and Managing Director, Bhushan Steel Limited Delegates: No	
	Venue: Bhushan Steel Limited, New Delhi	
3:30pm 4:00pm	Travel to next meeting Travel time: 30 m	
4:00pm – 5.00pm	Meeting with Mr Naveen Jindal, Chairman, Jindal Steel and Power Ltd, Ravi Uppal, MD & CEO and Mr Rajesh Bhatia, Head of International Ventures Delegates: No Venue: #12, Jindal Centre, Bhikaji Cama Place, New Delhi	
5:00pm - 5:30pm	Travel to Australian High Commission Australian High Commission, New Delhi	
7:30pm	Private Pre-reception meeting with His Excellency Mr Patrick Suckling, Australian High Commissioner to India Delegates: No	
	Venue: High Commissioner's Residence	

8:00pm	Dinner hosted by His Excellency, Mr Patrick Suckling, Australian High Commissioner to India Delegates: Yes
	Venue: High Commissioner's Residence
Overnight	Taj Mahal Hotel Mansingh Road, New Delhi

Friday 30 August - Delhi/Johannesburg

9:00am	Check out of hotel
9:15am	Transfer to airport
11:00am	Depart Delhi for Johannesburg (1 Stop)
12:45pm	Arrive Dubai Layover: 1 h 55m
2:40pm	Depart Dubai
8:50pm	Arrive Johannesburg
	Transfer to hotel
Overnight	InterContinental OR Tambo International Airport, Johannesburg

Saturday 31 August – Johannesburg

am	Own arrangements/Liaison time
Overnight	Own arrangements

Sunday 1 September – Johannesburg/Pretoria

am	Own arrangements/Liaison time	
Overnight	Own arrangements	

Monday 2 September – Pretoria/Johannesburg

9:30am – 11:00am	Meeting with Ms Elizabeth Dipuo Peters, Republic of South Africa (RSA) Minister for Transport Delegates: Yes Venue: Ministry of Transport, Pretoria Central
11:45am – 1:30pm	Lunch with the Australian High Commissioner to RSA Delegates: Yes Venue: Australian High Commissioner's Residence, Pretoria
1:45pm – 2:30pm	Secured transport to Intercontinental, Johannesburg
pm	Own arrangements/ Liaison time
Overnight	InterContinental OR Tambo International Airport, Johannesburg

Tuesday 3 September – Johannesburg

11:45am – 1:15pm	In-Country Delegate Briefing by Facilitation Africa and Informal Lunch Delegates: Yes
	Venue: Kalahari Room, Intercontinental Hotel OR Tambo Airport
2:00pm – 3:00pm	Meeting with Mr Siyabonga Gama, CEO of Transnet Freight Rail Delegates: Yes Venue: Transnet Freight Rail, Parktown, Johannesburg
	volue. Transfer reight rail, Farttown, Johannesburg
3:15pm – 4:15pm	Meeting with Mr Tau Morwe, CEO of Transnet National Port Authority Delegates: Yes Venue: Inyanda House 2, Parktown, Johannesburg
	venue. Inyanda riouse 2, Farktown, Johannesburg
6:00pm – 8:00pm	Queensland Government Reception Hosted by the Deputy Premier Delegates: Yes
	Venue: Australian Senior Trade Commissioner Residence, Johannesburg
Overnight	InterContinental, Johannesburg OR Tambo International Airport, Johannesburg

Wednesday 4 September – Johannesburg/Richards Bay/Gaborone

7:15am	Check out and store luggage at hotel
8:00am	Depart Johannesburg for Durban
9:10am	Arrive Durban
9:30am – 11:30am	Drive by secured transport to site inspection
11:30am – 1:45pm	Site inspection of Richards Bay Coal Terminal (RBCT), followed by lunch (with Total Coal – partners in RBCT) and meetings with Richards Bay senior management Delegation: Yes
	Location: Harbour Arterial, Richards Bay
1:45pm	Depart for Richards Bay airport
3:05pm	Depart Richards Bay for Johannesburg
4:20pm	Arrive Johannesburg
6:10pm	Depart Johannesburg for Gaborone, Botswana
7:10pm	Arrive Gaborone, Botswana
Overnight	Lansmore Hotel Cnr Khama Crescent & Western Ave, Gaborone

Thursday 5 September – Gaborone

8:00am – 8:30am	Meeting with Hon PTC Skelemani, Minister of Foreign Affairs & International Cooperation Delegates: Yes Venue: Ministry of Foreign Affairs & International Cooperation
9:45am – 10:45am	Meeting with the Assistant Minister of Trade and Industry, Hon Keletso J Rakhudu Delegates: Yes Venue: Ministry of Trade & Industry
11:00am – 12:00noon	Meeting with Botswana Minister for Minerals, Energy and Water Resources, Hon Onkokame Kitso Mokaila Delegates: Yes Venue: Ministry of Minerals, Energy & Water Resources
12:00pm – 1:30pm	Luncheon between the Deputy Premier and the Minister of Minerals, Energy and Water Resources and other Botswanan officials met during the morning, Hosted by the Botswana Government

	Delegates: Yes
	Venue: Ministry of Minerals, Energy & Water Resources
3:00pm – 4:00pm	Meeting with the Coal Forum, Botswana Chamber of Mines Delegates: Yes Venue: Botswana Chamber of Mines
5:00pm – 7:00pm	Networking function hosted by the Deputy Premier for Botswana Government Officials, prominent business leaders and Queensland based firms operating in Botswana Delegates: Yes
	Venue: The Lansmore Hotel
Overnight	Lansmore Masa Square Hotel Cnr Khama Crescent & Western Avenue, Gaborone

Friday 6 September – Gaborone/Johannesburg/Brisbane

9:00am – 11:00am	Guided tour of Gaborone including cultural markets, accompanied by Botswanan Government officials Delegates: No
12:00noon - 12:15pm	Depart for International Airport – approx 20 minutes
1:30pm	Depart Gaborone for Johannesburg
2:30pm	Arrive Johannesburg
6:15pm	Depart Johannesburg for Brisbane (1 Stop)
Overnight	In Transit

Saturday 7 September – Brisbane

2:15pm	Arrive Sydney Layover: 1 h 50 m
4:05pm	Depart Sydney for Brisbane
5:35pm	Arrive Brisbane

OFFICIAL DELEGATION MEMBERS - INDIA

The Honourable	Deputy Premier
Jeff Seeney MP	Minister for State Development,
The state of the s	Infrastructure and Planning
Mr David Edwards	Director-General, Department of State
	Development, Infrastructure and
	Planning
Mr Jeff Popp	Chief of Staff, Office of the Deputy
- 12	Premier

TRADE AND INVESTMENT QUEENSLAND REPRESENTATIVES IN-MARKET

South Asia, Trade and Investment Queensland

BUSINESS DELEGATION MEMBERS - INDIA

Mr James Moutafis	Senior Vice President, Coal Business Development Aurizon
Mr Walter Gilmore	Chief Executive Careers Australia
Mr Stuart MacGregor	Partner Clayton Utz
Mr Mark Geritz	Partner Clayton Utz
Ms Rashna Mehta	India Representative Manning Mining
Professor Arun Sharma	Deputy Vice Chancellor, Research and Commercialisation Queensland University of Technology
Mr Vaughan Wishart	General Manager - Projects Stanmore Coal

MEETING WITH JSW GROUP

Date: Monday 26 August 2013

ATTENDEES

Mr Sajjan Jindal Chairman, JSW Group

Mr Seshagiri Rao Joint Managing Director, Group CFO

Mr Rajesh Asher Executive Director

Mr Prashant Jain Head, Corporate Strategy & Development

Mr Arun Maheshwari Senior Vice President, Commercial

MATTERS DISCUSSED

 JSW Group is a company with \$11 billion turnover and \$5 billion market capitalisation focused on steel, energy, infrastructure and cement. The company plans to expand its steel business.

- JSW provided the business delegates and me with a briefing on its procurement policy for acquiring its coal supplies, which is focused on international markets, including Australia.
- I promoted Queensland's mining and energy sector and the opportunities for investment, highlighting the infrastructure developments in the State, in particular the new coal port terminals proposed for development.
- I emphasised the Queensland Government's strong commitment to facilitate investment into the State by introducing new legislation to streamline the process.
- We discussed future investments by JSW and I encouraged the company to consider investment opportunities in Queensland, and invited Mr Jindal to visit the State in the near future, to explore the opportunities firsthand.

MEETING WITH ESSEL MINING & INDUSTRIES LIMITED

Date: Monday 26 August 2013

ATTENDEES

Mr Tuhin Mukherjee Managing Director

Mr Rakesh Paliwal Senior Vice President – Business Development

Mr Vineet Chattree Vice President – Corporate Strategy

MATTERS DISCUSSED

 Essel Mining specialises in coal and mineral mining and is seeking investment opportunities, particularly in coal, copper, iron and uranium. Essel Mining is a key subsidiary of the US\$40 billion Aditya Birla Group, which is in the League of Fortune 500 companies.

- Essel representatives advised the business delegates and me the company had looked into various Queensland assets, and acknowledged Queensland as a world leader in mining best practice and efficiencies, but expressed concerns with cost structures and infrastructure requirements.
- I stated that the industry is now adjusting itself to be more competitive, and emphasised the Queensland Government's strong commitment to the mining industry and our focus on improving efficiency. I encouraged Essel to explore investment opportunities in Queensland and invited them to visit to see opportunities firsthand.
- We discussed my department providing Essel Mining with assistance exploring opportunities in the uranium sector, once the regulatory framework was finalised.

QUEENSLAND GOVERNMENT RECEPTION HOSTED BY THE DEPUTY PREMIER, MUMBAI

Date: Monday 26 August 2013

VIP ATTENDEES

Mr Mark Pierce Consul-General Mumbai, Australian High Commission

MATTERS DISCUSSED

- I addressed the attendees, noting that I chose India as my first overseas mission to promote investment opportunities in mining and infrastructure development since assuming office as Deputy Premier, Minister for State Development, Infrastructure and Planning.
- During my speech, I:
 - acknowledged that Indian companies have significant investments in Queensland and are welcomed by the Queensland Government;
 - promoted Queensland as a high quality investment destination with significant opportunities, especially in coal assets and related infrastructure development;
 - emphasised that the Queensland Government supports business and seeks to encourage a strong and diverse economy, and is committed to a four pillar economy based on tourism, agriculture, resources and construction;
 - noted the government seeks to reduce unnecessary red tape and regulation, speed up project approvals for business and to help Queensland's economy grow and create jobs; and
 - discussed Queensland's world-class capabilities in METS, education and training, construction and infrastructure, including green building, water and waste water, and architecture.
- About 50 Indian business guests from across various industry sectors attended this reception and networked with the business delegates.

MEETING WITH ADANI GROUP AND SITE VISIT TO THE ADANI PORT AND SPECIAL ECONOMIC ZONE AT MUNDRA

Date: Tuesday 27 August 2013

ATTENDEES

Mr Gautam Adani Chairman, Adani Group

Mr Mark Pierce Consul-General Mumbai, Australian High

Commission

MATTERS DISCUSSED

• I thanked Mr Adani for inviting me and my business delegates to tour Mundra Port and Adani Port and Special Economic Zone.

- Adani Enterprises provided me with an overview of its operations, outlining their planned growth strategy across several business sectors.
- We discussed the substantial investments Adani Group has in Queensland and I confirmed that our State values the mutually beneficial relationship that has been forged with the company.
- I confirmed the Newman Government is focussed on attracting further investment into Queensland, and is committed to developing a business friendly environment by cutting red tape and streamlining project facilitation.

MEETING WITH CHIEF MINISTER OF GUJARAT, INDIA

Date: Tuesday 27 August 2013

ATTENDEES

Shri Narendra ModiChief Minister of GujaratMr Gautam AdaniChairman, Adani Group

AK Sharma Principal Secretary to Chief Minister

Mr Maheshwar Sahu Additional Chief Secretary (Industry)

Mr Mark Pierce Consul-General Mumbai, Australian High

Commission

MATTERS DISCUSSED

 The Honourable Narendra Modi, Chief Minister of Gujarat and I exchanged views on the development of policies and building more comprehensive economic and cultural ties between Gujarat and Australia.

- We discussed Queensland as an attractive investment destination and I highlighted our stable economy, skilled labour force and a pro-business State Government, which is focussed on cutting red tape and streamlining project facilitation to draw productive investment into the State.
- I encouraged further investment from Gujarat to Queensland and welcomed the development of initiatives with the Government of Gujarat to enhance economic ties between our two jurisdictions.
- The Chief Minister invited me to participate in the Vibrant Gujarat Global Agricultural Summit at Gandhinagar. [This was subsequently attended by a senior official from the Department of Agriculture, Fisheries and Forestry.]
- In closing, I extended an invitation to the Chief Minister to visit Queensland to see first hand the significant trade and investment opportunities that Queensland has to offer and informed the Chief Minister the Premier would formally write to him to invite him to Queensland.

DINNER HOSTED BY ADANI

Date: Tuesday 27 August 2013

ATTENDEES

Mr Gautam Adani Chairman, Adani Group

Mr Harsh Mishra Group President, International Business,

Adani Group

MATTERS DISCUSSED

• I attended a private function hosted by Mr Gautam Adani, Chairman, Adani Group which included Adani Group senior executives and members of Mr Adani's family.

• The dinner provided me the opportunity to acknowledge the Adani Group's substantial investments in Queensland and receive an update on the company's current projects and future plans in Queensland.

MEETING WITH GVK AND SITE VISIT TO MUMBAI CHHATRAPATI SHIVAJI INTERNATIONAL AIRPORT

Date: Wednesday 28 August 2013

ATTENDEES

Dr GVK Reddy CEO, GVK

Mr Sanjay Reddy Vice Chairman, GVK

EVENT SUMMARY

- I thanked Dr and Mr Reddy and their staff for organising the site visit to Mumbai Chhatrapati Shivaji International Airport (CSIA) for the official party and business delegates, and also extended thanks for the hospitality accorded to the Premier in November 2012 on his first official visit to India as Premier.
- Terminal 2 at the CSIA, Mumbai is acknowledged to be one of the most iconic developments in recent times. When complete, Terminal 2, referred to as T2 will be a state-of-the-art 4 level integrated terminal designed to cater to 40 million passengers annually.
- I was aware of Queensland's connection to the CSIA through Queensland-based company, MakMax Australia (operating in India as Taiyo Membrane India). The company partnered with local companies, Design Cell Landscape Architects and Hafeez Contractor Architects, and provided aspects of the design, structure, fabrication and construction of the expansion and upgrade of Mumbai's airport terminals.
- GVK provided an informative overview, outlining the company's planned growth strategy across several business sectors, including an update on the company's projects in Indonesia. I took the opportunity to advise Mr Reddy that the Queensland Government will soon open an office in Jakarta.
- I acknowledged GVK's substantial investments in Queensland and the significant contribution they have made to the State's economy.

MEETING WITH RAMKY GROUP

Date: Wednesday 28 August 2013

ATTENDEES

Mr Rami Reddy Chairman, Ramky Group

MATTERS DISCUSSED

• The Chairman provided an overview of the Ramky Group, a specialist multidisciplinary organisation focused on construction, infrastructure development, waste management, build-operate-transfer projects and real estate.

- Ramky Group's flagship project focussed on waste management at Changi International Airport in Singapore. The company has a significant Australian connection, as it was founded in 1999-2000 through an AusAid funding arrangement to treat industrial waste. The CEO in charge of waste management is also an Australian.
- The Chairman advised me that the Group has recently acquired two Australian environmental companies, based in New South Wales, and would be interested in expanding to Queensland.
- My Director-General, Mr David Edwards, highlighted the strengths of some Queensland based companies in environmental engineering areas and encouraged Ramky to foster partnerships with them to expand their project expertise.
- I invited the Chairman to visit Queensland and encouraged the Group to explore investment opportunities in the State.

DINNER HOSTED BY GVK

Date: Wednesday 28 August 2013

ATTENDEES

Mr GVK Reddy Chairman, GVK

Mr Sanjay Reddy Vice Chairman, GVK

MATTERS DISCUSSED

 Mr Reddy, Chairman, GVK hosted a dinner for the Queensland delegation, which was attended by several senior executives of GVK.

 The dinner provided me with the opportunity to acknowledge GVK's substantial investments in Queensland and receive an update on the company's current projects and future plans in Queensland.

LUNCH MEETING WITH BHUSHAN STEEL LIMITED

Date: Thursday 29 August 2013

ATTENDEES

Mr Neeraj Singal Vice Chairman and Managing Director,

Bhushan Steel Limited

MATTERS DISCUSSED

 Mr Singal provided an update on Bhushan Steel Limited's expansion plans for its Queensland-based subsidiary and the progress of their coking coal mine development.

- Bhushan Steel Limited is India's third largest secondary steel producer with present sales of over US\$2 billion. The company recently commissioned a 3 million tonne per annum integrated steel plant in Orissa, India.
- I thanked the company for its substantial investments in Queensland during the past few years and advised that the Department of State Development, Infrastructure and Planning will continue to help facilitate Bhushan Steel's projects in Queensland.

MEETING WITH JINDAL STEEL AND POWER LIMITED

Date: Thursday 29 August 2013

ATTENDEES

Mr Naveen Jindal Chairman, JSPL Group

Mr Ravi Uppal Managing Director and Chief Executive

Officer, Jindal Steel and Power Limited

Mr Rajesh Bhatia Head of International Ventures, Jindal Steel

and Power Limited

MATTERS DISCUSSED

 Jindal Steel and Power Limited (JSPL) is one of India's major steel producers with a significant presence in the mining, power generation and infrastructure sectors.

- I received an overview of JSPL and an update on JSPL's expansion plans for its Australian operations and interest in advanced coal projects in Australia.
- JSPL expressed concerns about two issues pertaining to Queensland's resource sector: mining related infrastructure and rising costs in the sector.
- I emphasised the Queensland Government's commitment to create an investor friendly environment by addressing theses issues and actively encouraged development of major rail and port infrastructure.
- My Director-General, Mr David Edwards highlighted the great opportunities in Queensland's LNG and uranium sectors, which would emerge once the regulatory framework was in place.
- I thanked JSPL for the meeting and welcomed them to visit Queensland again in the future.

DINNER HOSTED BY AUSTRALIAN HIGH COMMISSIONER TO INDIA

Date: Thursday 29 August 2013

ATTENDEES

HE Mr Patrick Suckling Australian High Commissioner to India

Mr Bernard Philip Deputy Australian High Commissioner to India

EVENT SUMMARY

- The dinner provided the opportunity for me to emphasise that I chose India for my first overseas mission to promote investment opportunities in mining and infrastructure development and note that India was also the Premier's first overseas destination for his inaugural mission in November last year.
- I stressed the importance of infrastructure development in facilitating economic growth and export, and outlined the Queensland Government's support for business to develop a strong and diverse economy and its four pillar strategy based on tourism, agriculture, resources and construction.
- We discussed the State's proactive approach to help business flourish, including reduction of unnecessary red tape and regulation and speeding up project approvals for business to help Queensland's economy grow and create jobs.
- I acknowledged that Indian companies have significant investments in Queensland, and reaffirmed that these are welcomed by the Queensland Government. I also promoted Queensland as a high quality investment destination with significant opportunities, especially in coal assets and related infrastructure development.
- I also promoted Queensland's world-class METS and educational and training capabilities.
- About 20 players from the Indian business fraternity also participated in the dinner and networked with the business delegates.

OFFICIAL DELEGATION MEMBERS - REPUBLIC OF SOUTH AFRICA AND BOTSWANA

The Honourable	Deputy Premier
Jeff Seeney MP	Minister for State Development, Infrastructure and Planning
M. D. J. E. J.	00 (IDDateMASSA). Wilder at advisor is announcement
Mr David Edwards	Director-General, Department of State Development, Infrastructure and
	Planning
Mr Matthew Adams	Principal Policy Advisor , Office of the
	Deputy Premier

TRADE AND INVESTMENT QUEENSLAND REPRESENTATIVES IN-MARKET

Mr Paul O'Hanion	Principal Trade Officer, Trade and Investment Queensland

BUSINESS DELEGATION MEMBERS - REPUBLIC OF SOUTH AFRICA

Mr Robert Row	Chief Executive Officer Civil Contractors Federation
Mr Damian Long	Branch President Civil Contractors Federation
Mr Johan Stander	Functional Head - Rail Snowy Mountains Engineering Corporation
Mr Kuben Pillay	Regional Head, Gauteng South Region Snowy Mountains Engineering Corporation
Mr Kresen Manicum	Regional Head – KZN Region Snowy Mountains Engineering Corporation
Mr Troy Turner	Manager – Resource Development Xenith Consulting
Dr Gavriel Schneider	Managing Director – Dynamic Alternatives
Ms Kim Maidment	Senior HR Consultant Confiance

BUSINESS DELEGATION MEMBERS – BOTSWANA

Mr Robert Row	Chief Executive Officer
	Civil Contractors Federation
Mr Damian Long	Branch President
	Civil Contractors Federation
Mr Glen Smith	Chief Operating Officer
	Tlou Energy
Mr Gabaake Gabaake	Regional Manager, Tlou Energy
	, togional manager, the a zinerg,
Mr Troy Turner	Manager – Resource Development
	Xenith Consulting
Ms Kim Maidment	Conica LID Consultant
ivis Killi waldment	Senior HR Consultant Confiance
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MEETING WITH MINISTER FOR TRANSPORT, REPUBLIC OF SOUTH AFRICA

Date: Monday 2 September 2013

ATTENDEES

Ms Elizabeth Dipuo Peters Minister for Transport, Republic of South

Africa

MATTERS DISCUSSED

- Ms Peters provided the business delegates and me with an overview on the current status and future development of the heavy haulage rail system in RSA, which enabled me to explore potential business opportunities for globally competitive Queensland infrastructure firms with substantial experience in the design and planning of heavy haulage rail projects.
- We discussed the possibility of Queensland offering non-financial assistance through sharing experiences of policy formulation and implementation with an Open Rail Access regulatory environment and public private partnerships regime, with a view to some Queensland based firms participating in the development and implementation of an Open Rail Access regime within heavy haulage and freight rail operations in South Africa.
- I noted that the proposed development of the RSA heavy haulage rail projects could significantly benefit from understanding and learning from the experiences of rail reform within Queensland and extended an invitation to Ms Peters to visit and discuss policy formulation and its implementation with relevant Queensland agencies.

LUNCH BRIEFING BY FACILITATION AFRICA

Date: Tuesday 3 September 2013

ATTENDEES

Mr Isaac Nkama Director, Facilitation Africa

MATTERS DISCUSSED

- The business delegates and I received a briefing from Mr Nkama on the political and economic situation in Africa and South Africa.
- Mr Nkama provided some very interesting insights to help explain the voting patterns currently seen in South Africa that continue to support a wide range of political parties;
- Mr Nkama was quite optimistic about the future for Africa and South Africa, but acknowledged considerable challenges lay ahead for the economic development of Africa.

MEETING WITH TRANSNET SOC LTD

Date: Tuesday 3 September 2013

ATTENDEES

Mr Siyabonga Gama Chief Executive, Transnet Freight Rail

Mr Tau Morwe Chief Executive, Transnet National Port Authority

MATTERS DISCUSSED

 Transnet SOC Ltd is a large South African rail, port and pipeline company. The company's majority stakeholder is the South African Government.

- Transnet briefed me on their planned expansion of the rail network, Richards Bay and Durban Ports to ascertain whether opportunities exist for Queensland businesses through these projects.
- The business delegates and I received a presentation from Mr Gama, Chief Executive of Transnet Freight Rail on their plans for expansion and streamlining of supply chain logistics. Mr Gama confirmed joint arrangements with Chinese interests for locomotive construction.
- Mr Gama issued an invitation to Queensland Mining Equipment, Technology and Services (METS) companies to engage with Transnet Freight Rail.
- Mr Morwe, Chief Executive of Transnet National Port Authority, gave a presentation on future expansion proposals for Durban Port and Richards Bay Coal Terminal. I gained an understanding of the current status and future development and expansion plans for the Durban Port and Richards Bay Coal Terminal.
- I extended an invitation to Mr Morwe to visit Integrated Logistics Company Pty Ltd in Mackay during their forthcoming visit to Queensland, to showcase the coordination of the Bowen Basin coal supply chain.
- I highlighted this was my first visit to Africa and noted the similarities with Queensland.

QUEENSLAND GOVERNMENT RECEPTION HOSTED BY THE DEPUTY PREMIER, JOHANNESBURG

Date: Tuesday 3 September 2013

EVENT SUMMARY

- Approximately 40 companies, primarily from the mining and METS sectors, attended the event and networked with the business delegates. The majority of the companies were from Queensland and many of them have an established presence in South Africa.
- I highlighted this was my first visit to Africa and noted the similarities with Queensland. I received feedback from several companies that they were pleased to see a senior Queensland politician come to Africa to promote opportunities for Queensland companies.
- Companies that accepted the invitation included Anglo American, Aurecon, Australian Migration, Migrate 2 OZ, Dynamic Alternatives, GE Mining, Golder Associates, GroundProbe, Hatch, JK Tech, Leighton Africa, Macquarie Africa, Net Migration, Oniqua, Rio Tinto, RME, Runge, Sth Dunes Coal, UTI, and 44 Eccleston.

SITE VISIT TO RICHARDS BAY COAL TERMINAL

Date: Wednesday 4 September 2013

ATTENDEES

Mr Alan Waller General Manager, Finance

Richards Bay Coal Terminal

Mr Bill Murphy General Manager, Engineering

Richards Bay Coal Terminal

MATTERS DISCUSSED

 The visit provided the business delegates and me with an overview of the Richards Bay Coal Terminal (RBCT) and expansion plans.

- The visit was very informative, and I noted the Integrated Logistics Centre in Mackay provides similar operations. Used as a model, the Integrated Logistics Centre has the potential to enhance coal throughput at RBCT.
- The RBCT, located in the Richards Bay Harbour on the Indian Ocean coast of South Africa, is the largest coal export facility in Africa. Situated at a deep sea port, RBCT can accommodate large ships and large volumes and as such, has gained a reputation for operating efficiently and reliably to prevent demurrage.
- Opened in 1976, RBCT is controlled and managed by Transnet National Ports Authority, which is fully owned by the South African Government but operates as a corporate entity aimed at both supporting and contributing to the country's freight logistics network.

MEETING WITH THE BOTSWANAN MINISTER FOR FOREIGN AFFAIRS AND INTERNATIONAL COOPERATION

Date: Thursday 5 September 2013

ATTENDEES

Hon Phandu TC Skelemani Minister for Foreign Affairs and

International Cooperation

MATTERS DISCUSSED

- During my meeting with the Minister, I emphasised that Queensland valued and placed priority on the strong relationship between the Queensland and Botswanan Governments and assured him of the Queensland Government's commitment to further strengthen trade and investment linkages with Botswana.
- The meeting provided the business delegates and me with a broad understanding of the Botswanan economy and provided insight into areas where there could be potential opportunities for Queensland.
- I remarked on similarities between Botswana and Queensland particularly in relation to the emphasis on the agricultural, mining and tourism sectors providing the base for the development of the Botswanan economy.
- I also indicated that Queensland and Botswana faced similar challenges with the
 development of their respective coal resources, and that there were opportunities
 to work together to address these challenges.
- We discussed the sharing of information and experiences gained from the development of Queensland's coal seam gas with Botswana and I extended an invitation to the Minister to visit Queensland.

MEETING WITH THE BOTSWANAN ASSISTANT MINISTER OF TRADE AND INDUSTRY

Date: Thursday 5 September 2013

ATTENDEES

Hon Keletso J Rakhudu Botswana Assistant Minister of Trade and

Industry

MATTERS DISCUSSED

 The Ministry of Trade and Industry (MTI) is responsible for the promotion and attraction of both domestic and foreign investment in the industrial and commercial sectors.

- The business delegates and I received a briefing on the potential trade and investment opportunities in Botswana that could assist in the development of its economy.
- Because of Queensland's strong expertise in mineral extraction, especially coal, I
 advised the Assistant Minister that we are uniquely positioned to assist Botswana
 with the development of its coal and coal bed methane resources and with its
 mining related infrastructure requirements.
- The Assistant Minister highlighted the determination of the Botswanan Government to encourage the beneficiation of the coal resource into areas including electricity generation and coal-to-oil.
- The Assistant Minister also highlighted opportunities for technical skills, and innovation transfer, environmental management and mining maintenance services from Queensland and machinery parts and components manufacturing opportunities in Botswana.
- The Assistant Minister expressed an interest in gaining an understanding of Queensland's approach to the development of legislation for the protection of mineral infrastructure assets and environmental management issues.
- I indicated that I was keen to work at a Ministerial level to encourage the development of Botswana's mineral resources and to explore potential collaboration between Queensland and Botswana as global suppliers of coal.

MEETING WITH THE BOTSWANAN MINISTER FOR MINERALS, ENERGY AND WATER RESOURCES

Date: Thursday 5 September 2013

ATTENDEES

Hon Onkokame Kitso Mokaila Minister for Minerals, Energy and Water

Resources

MATTERS DISCUSSED

 The Botswana Ministry of Minerals, Energy and Water Resources is the lead agency for resource development and oversees the development of Botswana's mineral resources, including logistics (infrastructure) requirements.

- I sought a briefing from the Minister on Botswana's plans to develop its coal and coal bed methane assets and noted that Queensland has commercial and public sector expertise that could assist Botswana to develop its mineral resources.
- This meeting provided the business delegates and me with an up to date briefing on the alternative logistical routes being explored by Botswana to facilitate the export of its coal.
- During the meeting, I offered to share access to Queensland's expertise across a number of areas, including the development of the coal sector, protection of mining related infrastructure, Coal Seam Gas, water and co-existence between agriculture and mining.
- The Botswanan Minister was particularly interested in the development of the CSG/LNG sector in Queensland.
- I also extended an invitation to the Minister to visit Queensland to see and discuss the development of the Queensland mineral and gas sectors.

MEETING WITH COAL FORUM, BOTSWANA CHAMBER OF MINES

Date: Thursday 5 September 2013

ATTENDEES

Mr Charles Siwawa Chief Executive Officer, Botswana

Chamber of Mines

MATTERS DISCUSSED

 The Botswana Coal Forum is a loose grouping of commercial interests within the Botswana Chamber of Mines, looking to develop and exploit Botswana's coal deposits. Approximately twelve Botswana based mining companies interested in the development of the Botswanan coal sector sent representatives to the meeting.

- This meeting provided the business delegates and me with an understanding of the operations of the commercial firms holding coal mining licences in Botswana and I indicated to the attendees that I was looking to work at a ministerial level to encourage collaboration and development between Botswana and Queensland.
- I shared a history of the development of the coal sector in the Bowen basin in Queensland and commented that Botswana and Queensland share similar challenges in the development of the Botswana coal reserve and the Galilee basin deposit.
- The meeting attendees indicated that the Botswanan government expected the industry sector to fund and develop mining related infrastructure.
- The Coal Forum was very eager to collaborate with Queensland on a number of levels including for the development of a regulatory regime, project collaboration, technical expertise and advice, access to firms in the Mining Equipment, Technology and Services sector and collaboration between suppliers.
- At the meeting I focussed on the development of the Botswanan coal sector, and
 offered collaboration with Queensland to be facilitated through the Department of
 State Development, Infrastructure and Planning. I invited members of the forum
 to Queensland to see and discuss the development of the mining sector and
 mining related infrastructure.
- I highlighted this was my first visit to Africa and noted the similarities with Queensland.

NETWORKING RECEPTION HOSTED BY THE DEPUTY PREMIER, GABORONE

Date: Thursday 5 September 2013

EVENT SUMMARY

- The event provided access for the accompanying business delegates to representatives from the Botswana Government and prominent mining related infrastructure firms based in Botswana.
- Approximately 50 company and government representatives from Botswana attended.
- I highlighted Queensland's expertise in large scale infrastructure development, in particular rail and port related infrastructure and infrastructure-related publicprivate partnerships, and showcased the capabilities of Queensland companies in the mining equipment, technology and services sector.

ATTACHMENT 1 - AUSTRALIAN MEDIA

Mediaportal Report



Jeff Seeney, Queensland Deputy Premier, will lead a trade mission to India and Africa ...

612 ABC Brisbane, Brisbane, 19:00 News, Newsreader

21 Aug 2013 7:03 PM

Duration 0 min 23 secs - ASR AUD 605 - QLD - Australia - ID W00054293846

Jeff Seeney, Queensland Deputy Premier, will lead a trade mission to India and Africa later this week. Campbell Newman, Queensland Premier, visited India last year.

Interviewees

Jeff Seeney, Queensland Deputy Premier

14,200 ALL 7,200 MALE 16+ 6 000 FEMALE 16+

Also broadcast from the following 11 stations

ABC Capricornia (Rockhampton), ABC Far North (Cairns), ABC Gold and Tweed Coasts (Gold Coast), ABC North Queensland (Townsville), ABC North West Qld (Mt Isa), ABC Southern Queensland (Toowoomba), ABC Sunshine and Cooloola Coasts (Sunshine Coast), ABC Tropical North (Mackay), ABC Western Queensland (Longreach), ABC Wide Bay (Bundaberg), Radio National (Brisbane)

Investment trip

Central Queensland News, Emerald QLD, General News

23 Aug 2013

Page 2 - 63 words - ASR AUD 43 Photo No - Type: News Item - Size. 23.95 cm² - QLD - Australia - ID: 209682953

View print article



Long line for mine

Daily Mercury, Mackay QLD, General News

30 Aug 2013

Page 2 - 67 words - ASR AUD 133

Photo: No - Type: News Item - Size: 30.90 cm2 - QLD - Australia - ID: 210797961

View print article

11,798 CIRCULATION

Adani in power play

Townsville Bulletin, Townsville QLD, General News

03 Sep 2013

Page 31 - 375 words - ASR AUD 1,259

Photo No - Type: News Item - Size 207.42 cm² - QLD - Australia - ID: 211351506

View print article

22.551 CIRCULATION



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INFLUENCE - INFORM - INSIGHT

Adani power plans firming

Bowen Independent, Bowen QLD, General News, Tony Raggatt Townsville Bulletin

06 Sep 2013

Page 7 - 367 words - ASR AUD 326

Photo No - Type News Item - Size: 196.59 cm² - QLD - Australia - ID: 211933071

View print article

2 888 CIRCULATION

No headline

Gladstone Observer, Gladstone QLD, General News

06 Sep 2013

Page 2 - 40 words - ASR AUD 572

Photo. No - Type: News Item - Size 147 05 cm² - QLD - Australia - ID 211936063

View print article

■ 5,835 CIRCULATION

Adani power line to benefit all Galilee mines: Deputy Premier

Longreach Leader, Longreach QLD, General News

06 Sep 2013

Page 3 - 305 words - ASR AUD 172

Photo: No - Type: News Item - Size: 122.02 cm² - QLD - Australia - ID 212598103

View print article

2,084 CIRCULATION





Central Queensland News, Emerald QLD 23 Aug 2013

General News, page 2 - 23.95 cm² Regional - circulation 3,959 (--W-F--)



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ID 209682953

PAGE 1 of 1



Investment trip

DEPUTY Premier Jeff Seeney is leading a trade mission to India and Africa to explore business opportunities in the emerging economies and for their continued investment in Queensland. "My message is there has never been a better time to invest, employ and grow in Queensland," he said. "We will actively seek the investment that is needed to keep our economy growing here in Queensland."





Daily Mercury, Mackay QLD 30 Aug 2013

General News, page 2 - 30.90 cm² Regional - circulation 11,798 (MTWTFS-)



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ID 210797961

PAGE 1 of 1



Long line for mine

ADANI Group's Galilee Transmission Pty Ltd has announced a proposal for a major transmission line to power the development of the \$5.9 billion Carmichael mine near Clermont.

The 250km transmission line would link Powerlink Queensland's Strathmore substation near Collinsville to the new Galilee substation.

Deputy Premier and Minister for State Development, Infrastructure and Planning Jeff Seeney, who met with Adani executives in India this week, welcomed the proposal.





Townsville Bulletin, Townsville QLD 03 Sep 2013

General News, page 31 - 207.42 cm² Regional - circulation 22,551 (MTWTFS-)



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ID 211351506

PAGE 1 of 1



Adani in power play

Open access line boost for Basin





touv.racoatt@news.com.au

PLANS for development of a \$300 million transmission line to service the emerging Galilee coalfields in central Queensland are firming with the State Government granting the Indian based Adani Group a transmission authority for the project.

The authority licenses the company to operate a transmission grid in the licence area between Strathmore, near Collinsville, and the Carmichael mine site in the Galilee Basin, and connect to Powerlink's transmission network. Adani Group's Galilee Transmission Pty Ltd has announced a proposal for a 250km transmission line to link Powerlink Queensland's Strathmore substation near Collinsville to a new Galilee substation to be located on Adani's Moray Downs, 10km east of its proposed Carmichael mine.

Deputy Premier and Minister for State Development, Infrastructure and Planning Jeff Seeney, who met with Adani executives in India last week, said the proposal was a positive commitment by Adani to get the project up and running.

"The proposed development of this transmission line will remove a major barrier to the opening of other resource and commercial activities in the central Galilee Basin," he said.

"What GTC is proposing is the construction of a \$300 million open access power line without adding any debt to the State's balance sheet."

Mr Seeney said the Director-General of the Department of Energy and Water Supply had issued Galilee Transmission Pty Ltd with a transmission authority for an area in the Galilee basin.

He said Adani had indicated it wanted to begin coal production at the Carmichael mine in the Galilee Basin by 2016 17.

A key component would be construction of the transmission line.

"Adani proposes spending in excess of \$7 billion on the coal mine operations and accompanying rail, port, water and power infrastructure," Mr Seeney said.

"Adani has forecast the mining of some 60 million tonnes of thermal coal a year from open-cut and under ground mining operations from 2022.

"This project, including the rail line, could employ up to 2500 workers during construction and up to 2940 workers when it is operational."

Mr Seeney said the current status of the Carmichael project was that Adani had been asked to provide further information to the Coordinator-General relating to an environmental impact statement.

He said the development of the Galilee Basin coal resources had the potential to be a huge part of Queensland's economic future.





Bowen Independent, Bowen QLD 06 Sep 2013, by Tony Raggatt Townsville Bulletin

General News, page 7 - 196.59 cm² Regional - circulation 2,888 (--W-F--)



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ID 211933071

PAGE 1 of 1



Adani power ns firm

RAGGATT

townsville bulletin

PLANS for development of a \$300 million transmission line to service the emerging Galilee coalfields in central Queensland are firming with the State Government granting the Indian-based Adani Group a transmission authority for the pro-

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He said the development of the Galilee Basin coal resources had the potential to be a huge part of Queensland's economic future.





Gladstone Observer, Gladstone QLD 06 Sep 2013

General News, page 2 - 147.05 cm² Regional - circulation 5,835 (MTWTFS-)



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ID 211936063

PAGE 1 of 1



POLLIE TRACKER | What's on their agenda today? Jeff Seeney Liz Conningham Ron Carige Stephen Bennett Ken O'Dowd **Gail Sellers** Megy, forum (30) Mortico for LNP Monder for Skiyst (Svizzer 1997 Alleri Very For Marking the Deblide Report Bravehearts Biloela meet Williams' Meeting at Port Curtis India/Africa banana office White Balloon and greet retirement **QCWA AGM** trade mission dinner Day





Longreach Leader, Longreach QLD 06 Sep 2013

General News, page 3 - 122.02 cm² Regional - circulation 2,084 (---F--)



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PAGE 1 of 1



Adani power line to benefit all Galilee mines: Deputy Premier

A HIGH transmission line from Collinsville to a substation near Clermont will not only power the Indian conglomerate Adani Group's Carmichael mine, but spur development of other mining projects in the Galilee Basin, according to Deputy Premier Jeff Seeney.

Mr Seeney has welcomed Adani's proposal as "the construction of a \$300 million open access power line without adding any debt to the State's balance sheet."

"During these uncertain economic times this Government has made it clear that it will support proponents that have the capacity to be first movers whether that be with pit to port solutions or with meeting their energy requirements," Mr Seeney said.

"While there will be an advantage to first movers, this will not stop other projects accessing infrastructure during their developmental stages.

"This government's support for a consolidation of infrastructure remains unchanged."

The 250 kilometre transmission line would link Powerlink Queensland's Strathmore substation near Collinsville to

the new Galilee substation to be located on Adani's Moray Downs, ten kilometres east of the proposed Carmichael mine.

After meeting Adani executives in India last week, he said it was a positive commitment to get the coal mining project up and running.

Adani wants to begin coal production at the Carmichael mine by 2016-17 and a key component was the construction of the transmission line, Mr Seeney said.

The company would spend \$5.9bn on constructing the coal mine along with rail, port, water and power infrastructure and intended to ramp up production to 60m tonnes of thermal coal a year from open-cut and underground mining operations by 2022, he said.

Employing 2500 workers during construction, and up to 2940 workers when operational, the proposal offered great economic benefits to the state, he said.

The current status of the Carmichael project was that Adani had been asked to provide further information to the Coordinator-General relating to the Environmental Impact Statement.