

# Founded to create extraordinary.





have a project in the \$5m to \$80m range that requires more delivery certainty than they'd get from a typical Tier 2 contractor, yet more flexibility and price certainty than the bigger guys.

We're about delivering high quality projects based on long-term relationships, not short term gains. In fact, over 85% of our projects are sourced from repeat and referral clients - in many cases relationships that have spanned decades. Our clients are innovative and forward-thinking government, ASX listed and private companies, who trust us to build some of the most awarded projects in Australia, like:

- 2017 Best Retirement Development in Australia (Property Council of Australia)
- 2017 Best Sustainable Development in Australia (Property Council of Australia)
- 2016 Best Overall Development in QLD (Property Council of Australia)
- 2015 Best Overall Development in Australia (UDIA)

From our beginnings in Toowoomba in 1996, we've grown into a construction company that's trusted by long term clients, major credit agencies as well as the big four banks, and last year were even ranked #188 in AFR's top private companies in Australia.







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proud to wear a McNab T-Shirt on the weekend then we haven't done our job properly. Instead of spending our money on expensive ads or teams of business development people, we pool our resources into delivering the best experience for our clients. So while we're growing, we're growing the right way.

Here's what our clients look like on a graph...



Repeat & Referral Clients

Brand New Clients

(We prefer the real life version).







# Expertise across major sectors in Brisbane, Gold Coast, Sunshine Coast and Toowoomba.

We've been pretty lucky these past few years in that we've been able to build some high profile residential projects across South East Queensland (our McNab logo and banner installation department has been busy getting our names on these building too). What you may not know is that more than 70% of our projects are from sectors other than residential. We have expert teams and countless satisfied clients in the following sectors:

- · Industrial, Food and Processing
- Education
- · Health
- Aged Care and Retirement
- Retail
- Office
- Hotels and Student Accommodation
- Energy

www.mcnab.net.au







# Banc Apartments, Toowong.











#### Kingsford Terrace Luxury Retirement Living, Corinda.











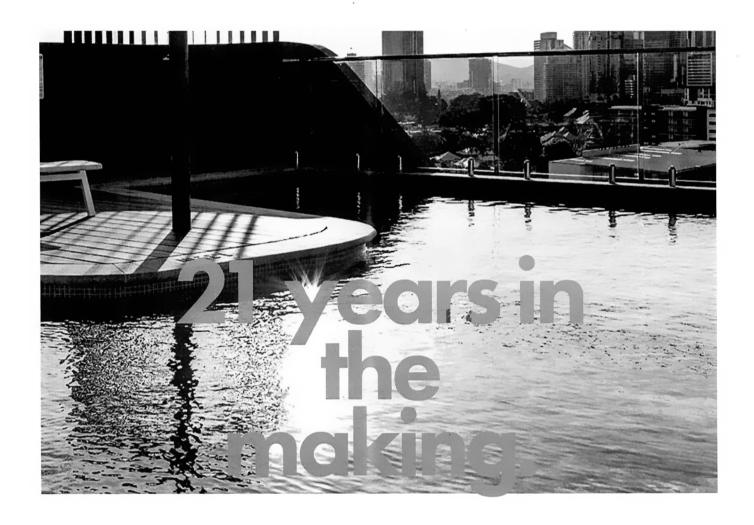
#### Aria Property Group's Valencia Residences, Kangaroo Point.















### Our 21 year history in 212 words.

Here goes. McNab was created 21 years ago on the premise that building can be a fun and an exciting experience for both the builder and their client, whilst still offering a competitive price in one of the most competitive industries in Australia.

We do this by finding people in the industry with genuine passion and understanding of clients, combined with smarter design and construction techniques and low overheads.

Our first ever client actually loaned us their ute on a small retail project in Dalby QLD. Fast forward to today and we've just completed their latest project, a much larger retail project for Bunnings Warehouse. Our second customer was Nippon Meats, and over two decades we've continued to complete over 30 projects both big and small. We could go on but that would take more than 212 words.

There's no one secret ingredient, just a group of not-so-ordinary people with a focus on building extraordinary projects and long term relationship along the way.

PS. If you ever wondered how we came up with the "M" in our logo, it's based on the old Toowoomba Foundry roof line in our home town.
Unlike the Foundry, which was demolished last







## Subscribe to our newsletter:













#### Culture and Careers.

The culture at McNab is truly unique. We carefully select people that will help us connect with clients and subcontractors in such a way that we become *legendary* in the industry, not just well-regarded. In return, we place a strong emphasis on helping you create your dream career with a group of people that are genuinely interested in seeing you succeed. It's a lot easier to grow in an

8/22/2019 Team — McNab





When you put a bunch of people together who are all passionate, energetic, collaborative, and focused on doing the right thing by our customer and subcontractors, it makes coming to work an enjoyable experience. We also have a great work and play balance through various social club activities, boot camps, and Friday afternoon drinks fresh from the McKeg.

To be successful at McNab you'll exude integrity, energy, initiative and customer focus. Why not give us a call to see if McNab is right for you?

#### **Current Vacancies.**

Continued growth of our business means we will create a role for you if you're a high performer who also aligns with our values. Send your resume to recruitment@mcnab.net.au, or call us for a confidential discussion at any time (07) 3252 6900.

#### The McNab Way.

Our values aren't a poster on the wall, everything we do aligns to 'The McNab Way':

- Safety First: We Plan Ahead. We never walk past a single safety issue.
- Care: We actually deliver on what's important to our people, clients and subbies. We build relationships based on respect for ourselves and others.





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year (it wasn't us!), we intend on being around for many years to come.



8/22/2019 Team — McNab





- Growth: We don't do comfort zones. We really listen and rely on feedback.
- Response-able: Working together, we make the impossible possible. We own our mistakes and our successes.

#### Leadership Team.

Our clients get the best of both worlds. A hand selected project and site team that suits your individual project, overseen by a Construction Manager dedicated to ensuring every project you undertake with us is a success.

#### **Corporate**



Michael McN...



David Cahill, ...



Steve Kelk, ...



Michael Halp...



Sean Snowd...



Clinton Frenc...



Michelle Roo...

#### **Construction Management**

8/22/2019 Team — McNab





Mark Jewell (... Campbell Se... Andrew Lam... Carl Nancarr...



